

# CREATING SAFER COMMUNITIES & ELEVATED LIVING

**1000+** Apartments & Condos

**45** States

**200+** Installation Partners

**1 Billion** Door Access Performed



**DID YOU KNOW?**

# SECURITY IN MOST BUILDINGS IS COMPROMISED

Increasing resident complaints about package theft, break-ins, transient activity



One master key can open thousands of callboxes and release your doors.

You can inject salt water or oil into the key hole to release the door.



Shared PINs have been leaked over the years.



No visual trail – Thieves pretend to be delivery drivers and get buzzed in.



# YOUR LANDLINE BILLS KEEP GROWING



Copper Line Are Getting Sunset – Prices are increasing month over month, to force an upgrade.

\$245/month – average callbox landline bill

*“My callbox telephone line bills keep going up every month. I need to eliminate my callbox, fire and elevator landlines. I would rather upgrade to a modern video intercom system instead of pouring money into my legacy callbox” Rodnie – Property Manager*





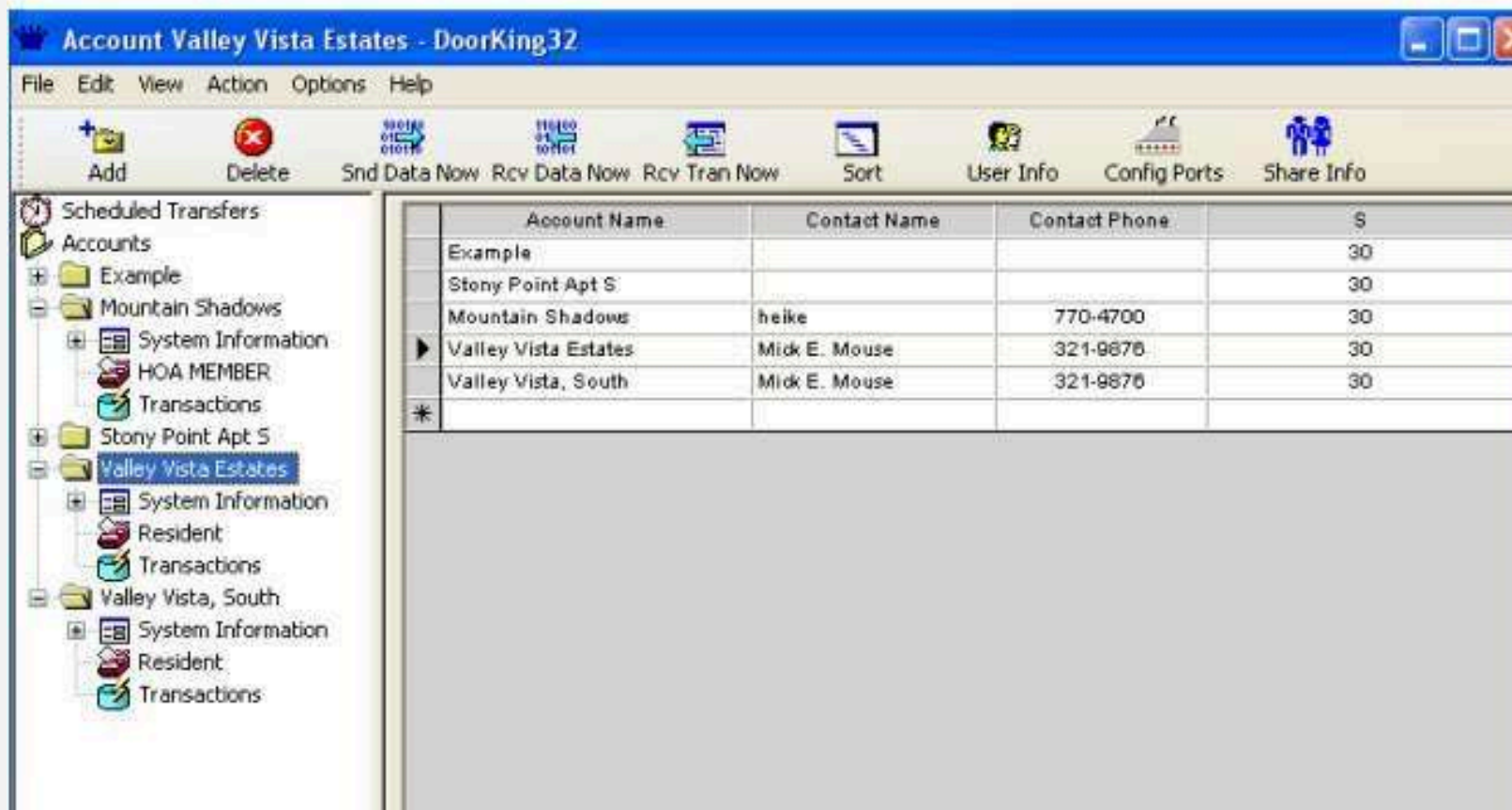
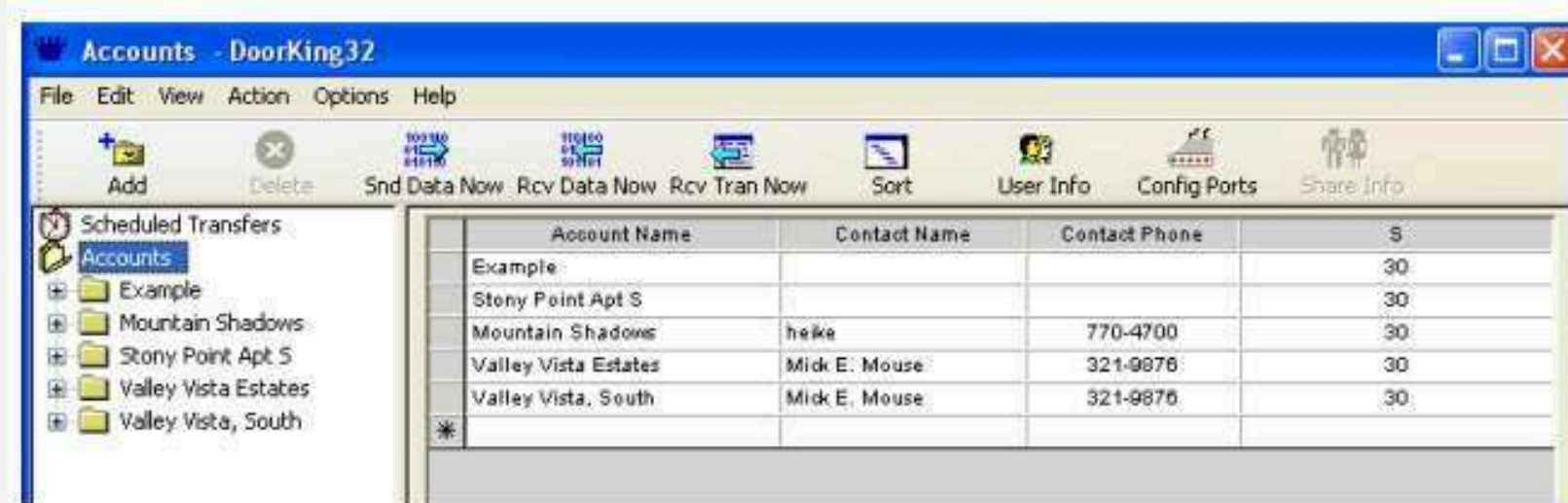
# SAFETY IS A MAJOR CONCERN FOR RESIDENTS

Increased Package Theft Increased Break-ins

Transient Activity Compromised legacy

security systems

# MANAGING LEGACY ENTRY SYSTEMS IS CUMBERSOME

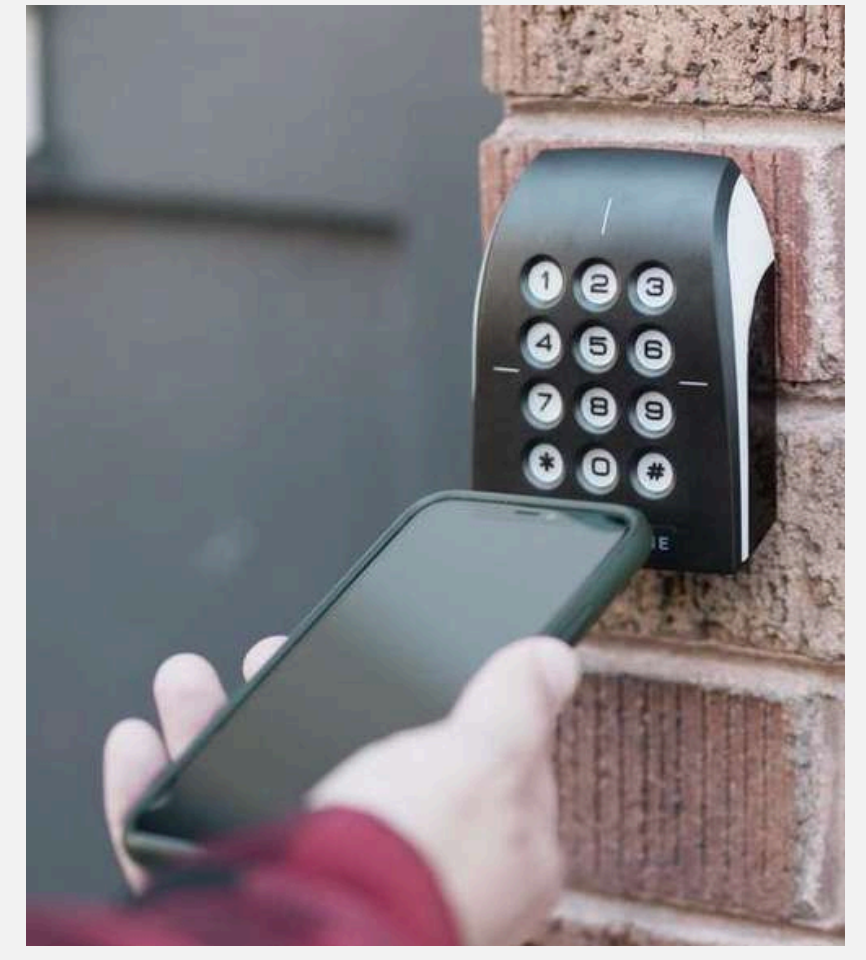
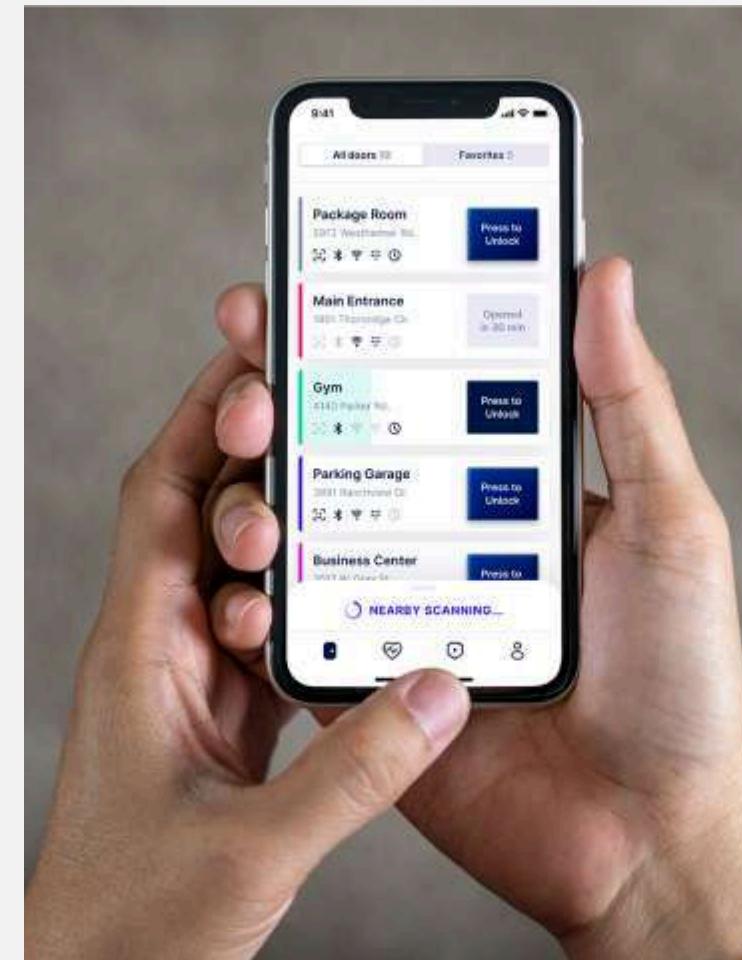
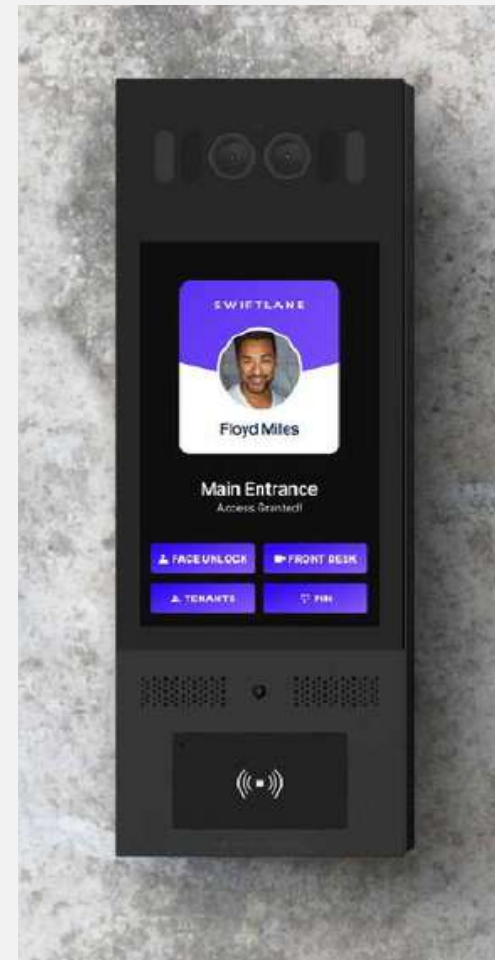


Very difficult to manage software  
Hard to manage remotely across many buildings  
Risk of data loss  
Old access codes still active  
No audit trail if there is an issue  
Lots of site visits and frustration to make small changes





# A REVOLUTIONARY NEW ACCESS EXPERIENCE





TRUSTED BY 1000+ APARTMENT AND CONDOS NATIONWIDE

GREYSTAR

LARAMAR

Westdale

GAETANI  
REAL ESTATE

CONDOMINIUM  
FINANCIAL MANAGEMENT INC.

kw  
KELLER WILLIAMS.

IWG International  
Workplace  
Group

CIRGO | REAL ESTATE 70

LINCOLN  
PROPERTY  
COMPANY

RANGEWATER

Brookfield  
Properties

PEGASUS  
RESIDENTIAL

HUDSON GROVE  
PROPERTY MANAGEMENT

GNP  
REALTY PARTNERS  
MANAGEMENT • BROKERAGE • CONSTRUCTION

Beacon  
Management Services

HAMILTON  
URBAN PARTNERS

SARES REGIS GROUP

Prometheus

HARBOR GROUP  
INTERNATIONAL

MID-AMERICA®

MACKENZIE

ROSCOE  
PROPERTIES

greentree  
property management

RPM

AMS  
REALTY

PARTNERS  
COMMUNITY MANAGEMENT

WEYLAND  
ENTURES

HOAG  
PROPERTY  
MANAGEMENT, INC.

CHARLESGATE

NORTHPOINT  
PROPERTY MANAGEMENT, LLC

C. TALANIAN  
REALTY CO., INC.

Norris & Stevens  
INVESTMENT REAL ESTATE SERVICES



ALLIANCE  
PROPERTY MANAGEMENT

Veritas

Farhat  
Realty Management

VIVE  
PROPERTY MANAGEMENT

ST. CLOUD  
HRA

CENTURY | URBAN

KLINGBEIL  
CAPITAL MANAGEMENT

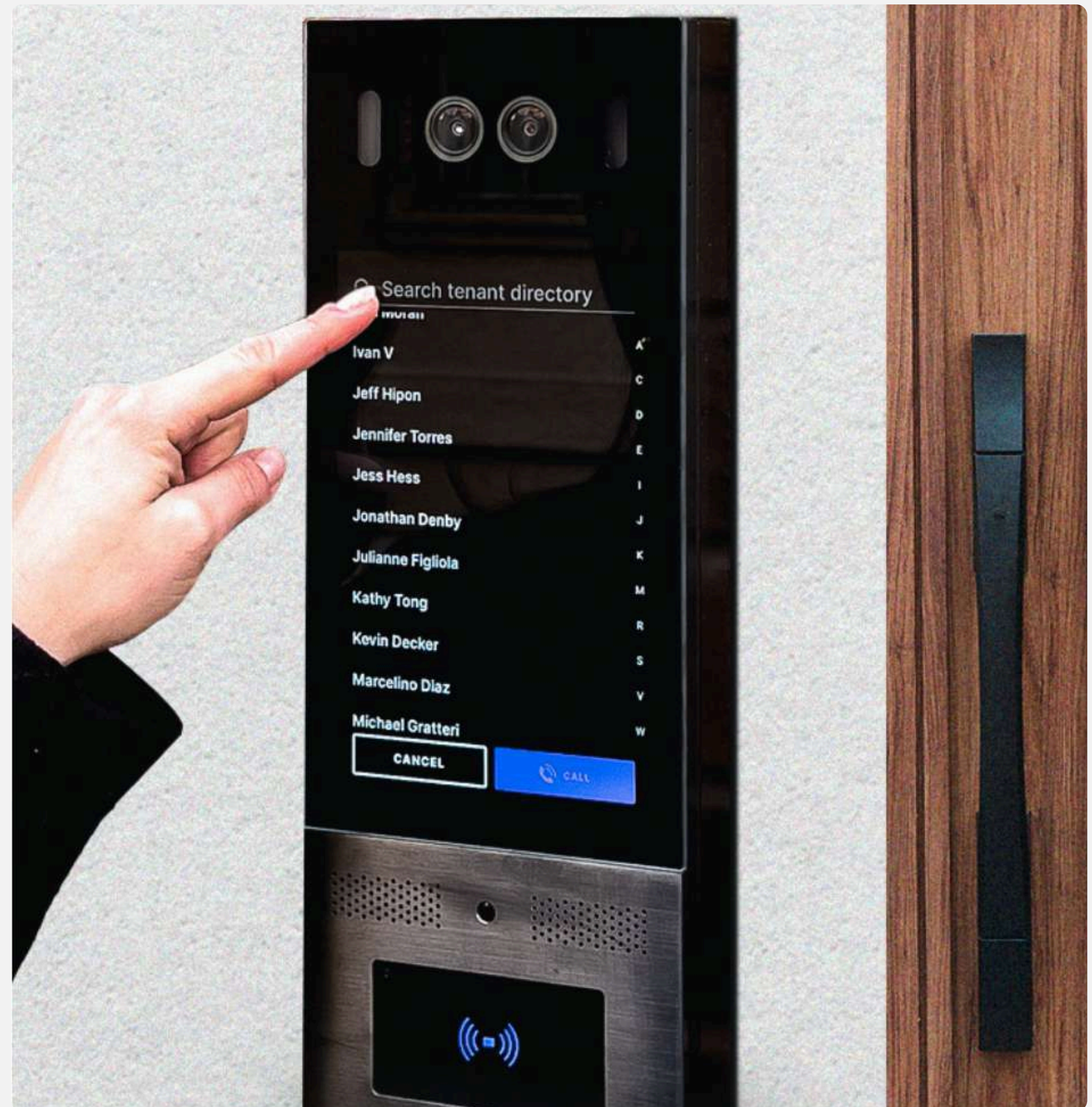




# MULTI-TENANT VIDEO INTERCOM

Porch pirates pretend to be delivery drivers and get buzzed in. Not anymore.

- Multi-tenant video intercom directory
- View the visitor video before letting them in
- Remotely buzz your visitors and deliveries







# RECEIVE VIDEO CALLS FROM VISITORS

Verify the person before letting them in

Residents Can Let Their Guests In, Even  
When Not at Home

Empower residents to manage their own  
visitors without requesting help from  
property management

Eliminate package theft, break-ins and  
related issues and complaints





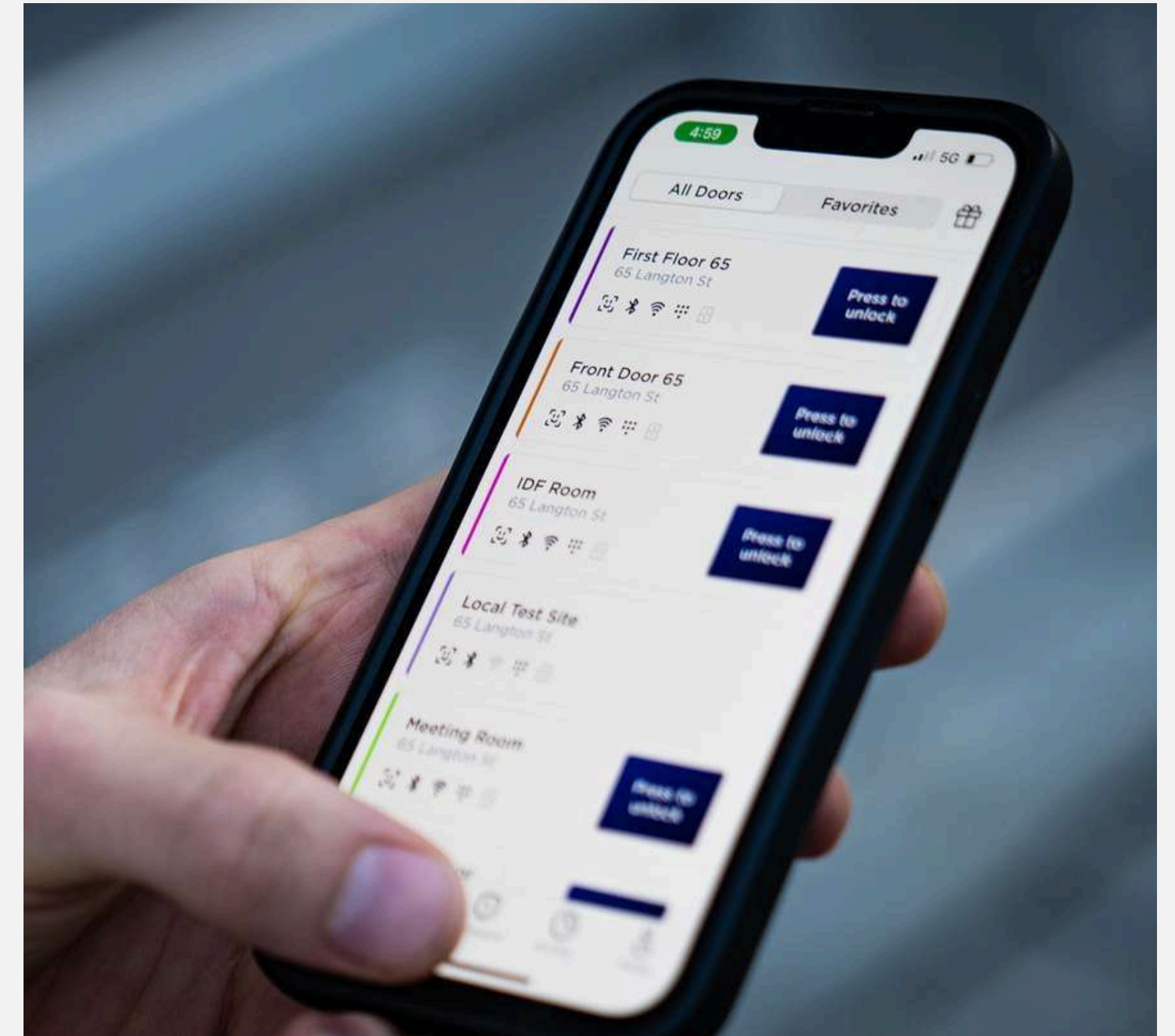


# YOUR PHONE IS YOUR KEY

Swiftlane app – keyless entry to your building

Bluetooth access – works even without internet on your phone

Remote access – buzz the door for visitors



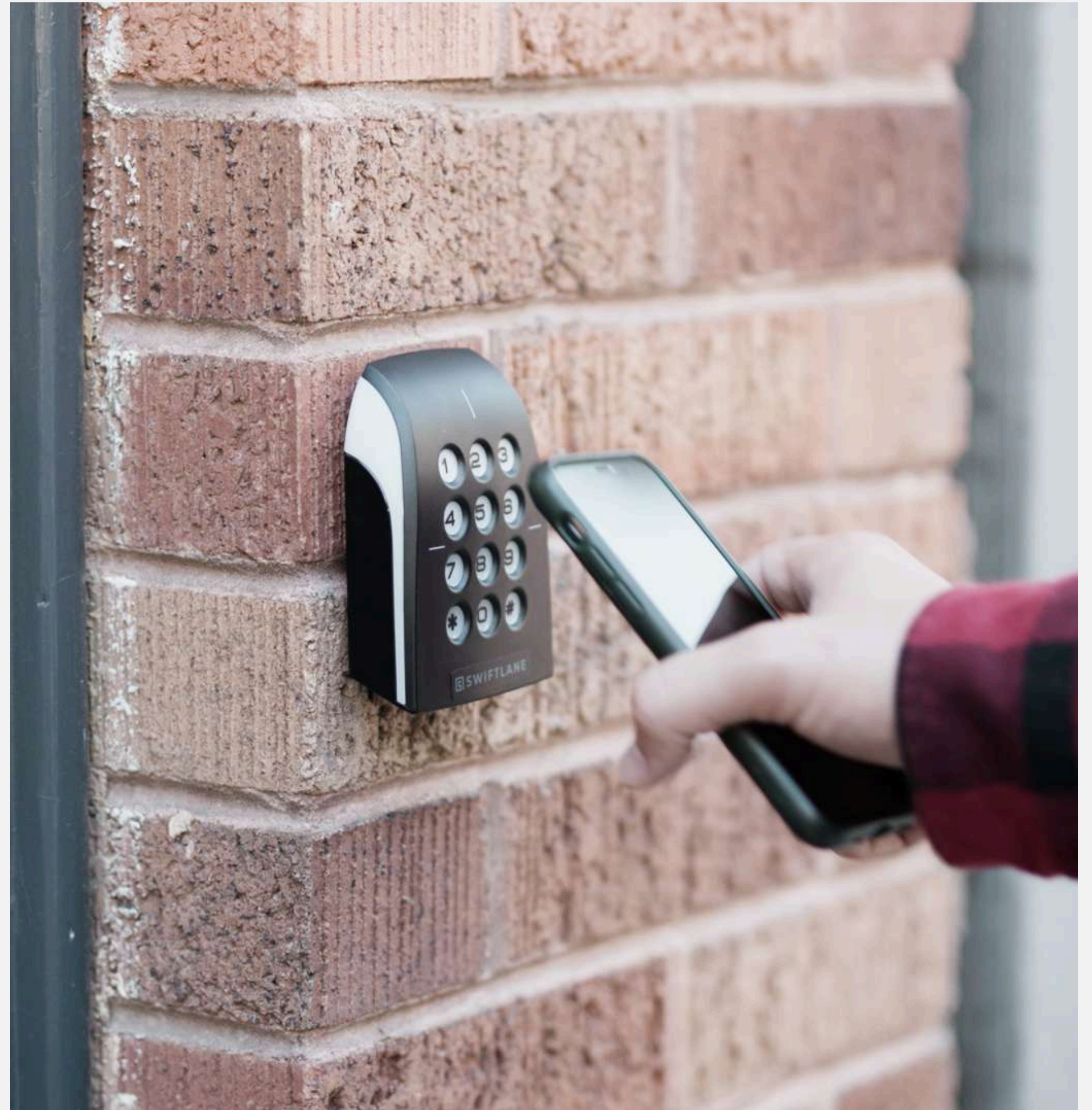


# SWIPE TO UNLOCK

Just swipe your phone to open doors

Retrofit fob readers with Swiftlane to give them mobile access and remote cloud management capabilities

[Video – Mobile Fob Readers](#)





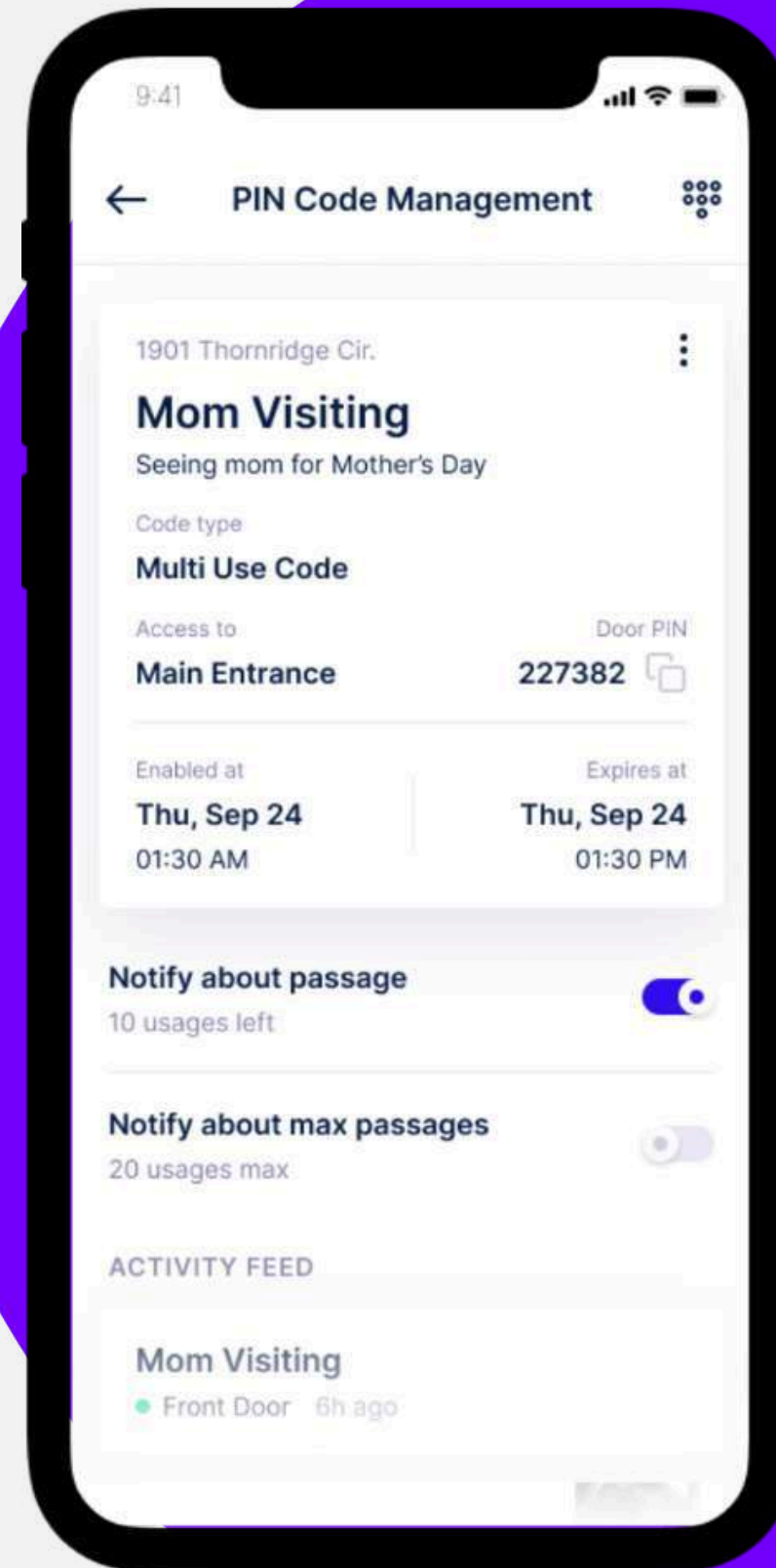
# LET RESIDENTS HANDLE THEIR VISITORS SEAMLESSLY

Create temporary access codes

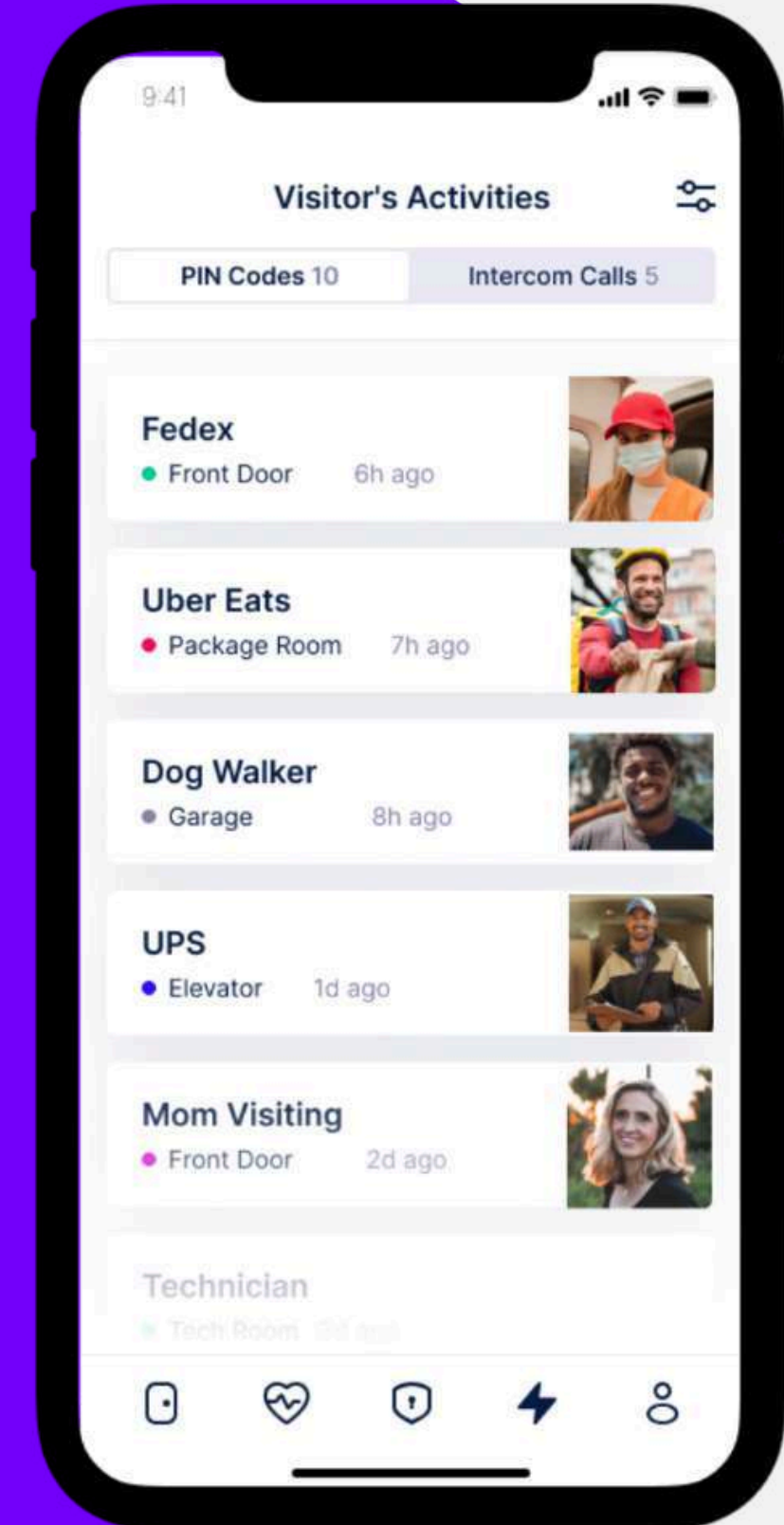
e.g for Family, Dog Walkers,  
Nanny, Cleaners, Uber Eats and  
more..

Saves Photo Audit Trail

Notifies Residents in Real Time



One Time/Multi Use Access Codes



Detailed Visitor Photo Logs



# EMPOWER RESIDENTS TO MANAGE ALL TYPES OF VISITORS



Food Deliveries



Dog Walkers



Child Care / Nannies



Cleaners



Maintenance



Friends and Family





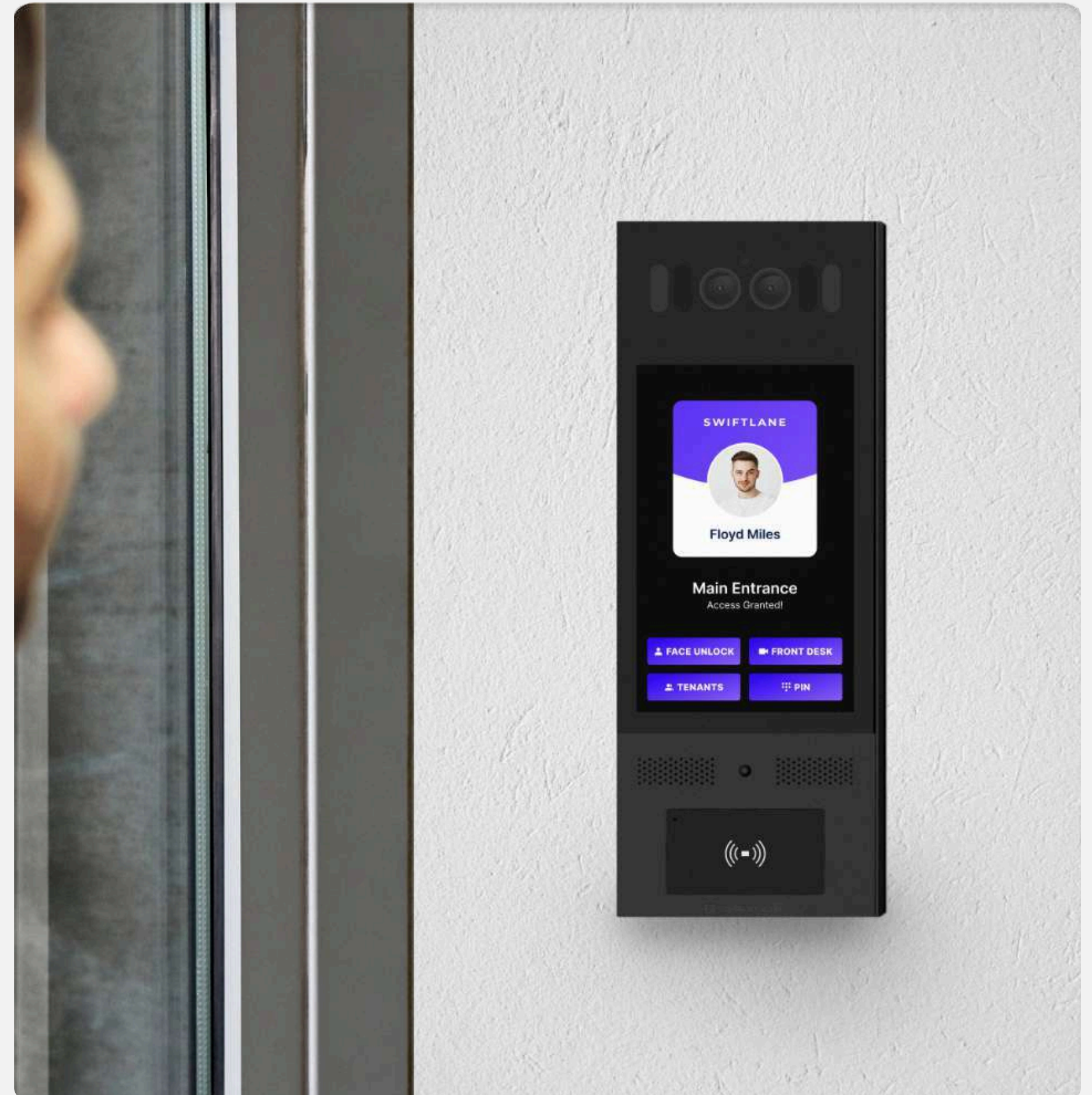
# FACE UNLOCK - YOUR FACE IS YOUR KEY

**2 billion+** people use Face ID on their phones.  
Swiftlane brings that access experience to your  
buildings

- Preferred by 90% residents over mobile
- Improve building security
- Go keyless
- Reduce friction
- Deter intruders

[Video – How it works](#)

- Residents self-enroll through the app
  - Remotely grant and revoke access •
- Unique differentiated tech amenity








# AUTOMATE ACCESS FOR DELIVERY DRIVERS

- Generate unique PIN for each delivery company
- Store Photo audit logs
- Works for building entry and package rooms
- Work with existing USPS postal locks, Amazon Key for Business and more.



 Nova Apartments

Activity

Sites & Access

Visitor Access

Schedules

Health Check

Door Controller CC

Integrations

Privacy & Security

Reports

iOS Devices

Key Cards

Audit Log

Activity

How it works

Guide


Update 5 seconds ago

Filters: User Status access Access point Site Start date/time End date/time

User	Status access	Access point / Site	Access type	Time
S Savannah Nguyen	Granted	1901 Thornridge Cir.	Bluetooth Access	9h ago
---	Invalid	1901 Thornridge Cir.	Face Recognition	2d ago
---	---	---	Face Recognition	---
S Savannah Nguyen	---	---	---	9h ago
S Savannah Nguyen	---	---	---	2d ago
---	---	---	---	3d ago
S Savannah Nguyen	---	---	Bluetooth Access	4d ago
S Savannah Nguyen	---	---	Bluetooth Access	9h ago
---	---	---	Face Recognition	2d ago
---	---	---	Face Recognition	3d ago
S Savannah Nguyen	---	---	Bluetooth Access	4d ago
S Savannah Nguyen	---	---	Bluetooth Access	9h ago
---	---	---	Face Recognition	2d ago
---	Invalid	1901 Thornridge Cir.	Face Recognition	2d ago
---	Unrecognized Face	1901 Ranchview Dr.	Face Recognition	3d ago
S Savannah Nguyen	2FA Failed	Main Entrance / 1901 Thornridge Cir.	Bluetooth Access	4d ago
S Savannah Nguyen	Granted	Main Entrance / 1901 Thornridge Cir.	Bluetooth Access	9h ago

← 1 2 3 4 5 6 7 ... 15 →

Show by: 50



Granted

Fedex Driver

PIN Access Used

Accessed Front Door

Unlock

Add Note

Front Camera 1

Back Camera

Front Camera

Elevator

RECENT ACTIVITY

View all

Front Door

2972 Westheimer Rd.

5h ago

Main Entrance

1901 Thornridge Cir.

6h ago




# LOITERING LOGS - DETER AND REPORT INTRUDERS

Swiftlane's unique technology


- can generate unknown person logs

Identify intruders that are

- loitering the property
- Have strong photo logs for audit and police reports
- Prevent crime instead of reacting, through the unknown person alert on the device


**Nova Apartments**

- Activity
- Sites & Access
- Visitor Access
- Schedules
- Health Check
- Door Controller CC
- Integrations
- Privacy & Security
- Reports
- iOS Devices
- Key Cards
- Audit Log


**Vladislav K.**


**Activity**
[How it works](#)
[Guide](#)
Update 5 seconds ago


Filters:
User
Status access
Access point
Site
Start date/time
End date/time

User	Status access	Access point / Site	Access type	Time
Savannah Nguyen	Granted	1901 Thornridge Cir.	Bluetooth Access	9h ago
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—	—	—	Face Recognition	2d ago
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Savannah Nguyen	—	—	Bluetooth Access	9h ago
—	—	—	Face Recognition	2d ago
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← 1 2 3 4 5 6 7 ... 15 →

Show by: 50







**DENIED**
**Unknown Person**
6h ago


**Attempted Front Door**


Unlock

Add Note


**Front Camera 1**


**Back Camera**


**Front Camera**


**Elevator**

**RECENT ACTIVITY**
[View all](#)

**Front Door**
2972 Westheimer Rd.
5h ago

**Main Entrance**
1901 Thornridge Cir.
6h ago



# GARAGE VISITOR AND RESIDENT ACCESS

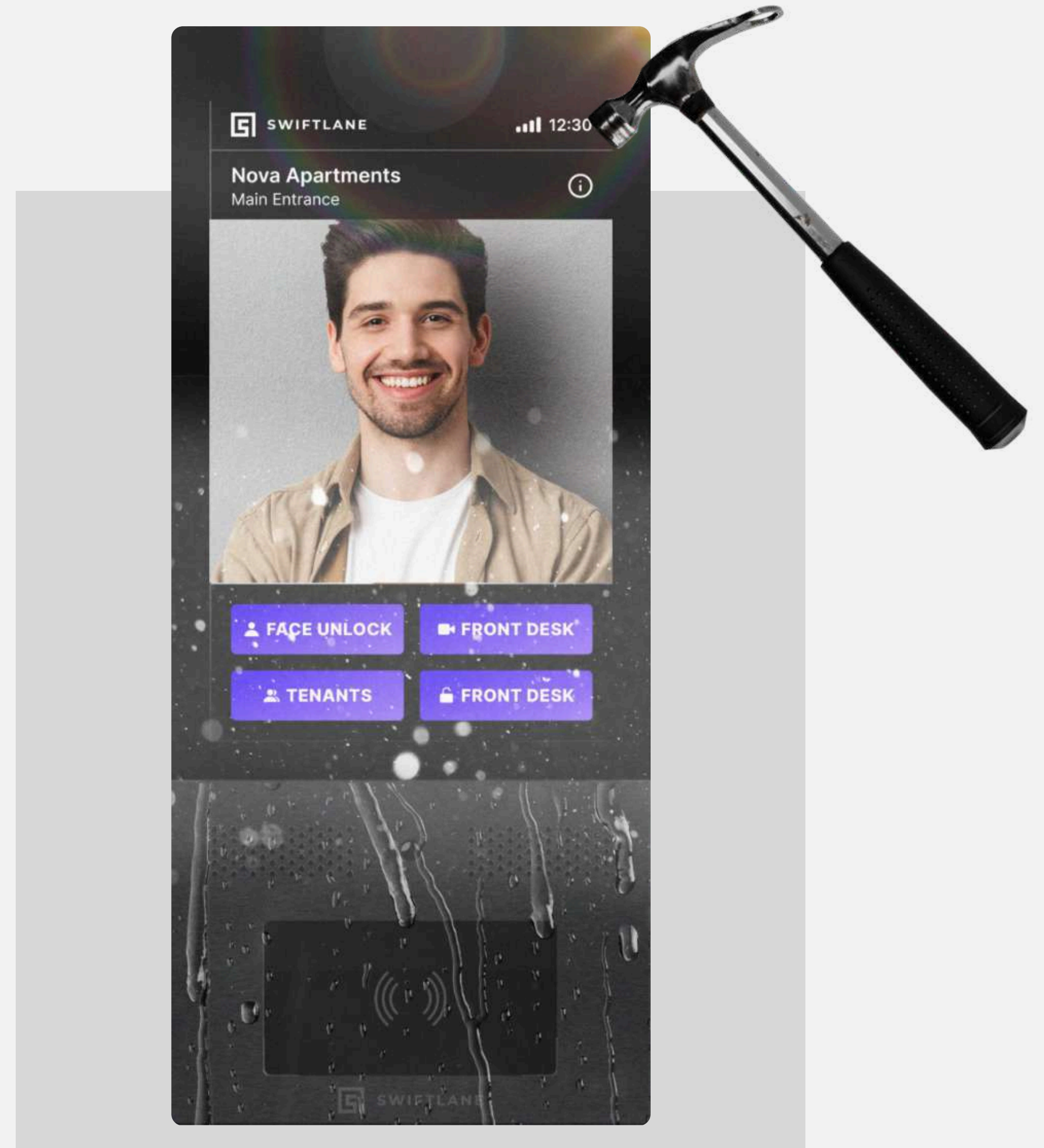
- Intercom and Access Control Options for Vehicle Entry
- Fully integrated into the same mobile app experience
- Press a button on the app to unlock the gate





# PROTECT YOUR PURCHASE. UNLIKE MANY, SWIFTLANE'S HARDWARE IS BUILT TO LAST.

- Works in direct sun, extreme heat and cold and IP65 rated for rain protection
- Highest vandal protection rating in the market (IK10)
- Only Swiftlane provides a completely free vandal replacement warranty







# MAKE MOVE-INS AND MOVE-OUTS A BREEZE

Grant or revoke access to new users in one min from your phone or computer remotely



Invite new owners and tenants through the Swiftlane dashboard, and then can download the app and self-enroll remotely for access control and video intercom  
Add or remove access to tenants remotely in 30 seconds from your phone or computer



# NO LATE NIGHT CALLS OR LOCK-OUT REQUESTS

Reliability and Support – So you can sleep peacefully without resident calls

Residents don't need keys so they won't get locked out  
Many methods of access ensure reliable entry: face recognition, mobile app, PIN, keys  
Many fallback mechanisms: offline storage of access, internet cellular fallback, power backup.  
Ensure continuous operation  
24x7 Support – we will stay awake fielding resident calls so you don't have to  
Ok now go back to bed







# WE HANDLE RESIDENT SUPPORT, SO YOU DON'T HAVE TO

No more dealing with access control, package theft and break-in issues. Our support team is on standby

## **Resident Support**

24x7 Support

Residents can contact us directly from the app

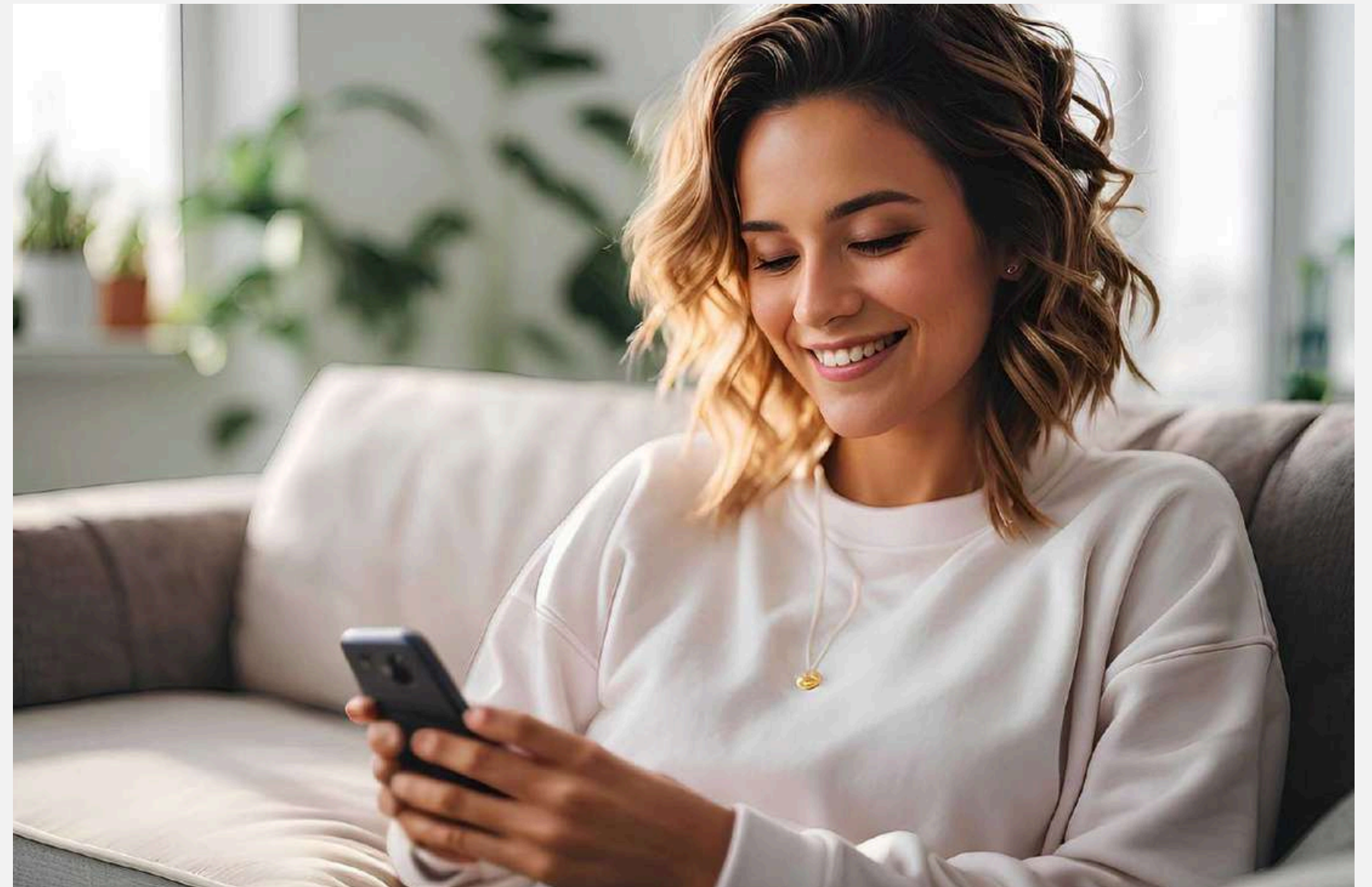
Various channels available – phone, email, chat, text

## **Board / Property Manager Support**

Dedicated onboarding manager to ensure the product is up and running

Ensure all residents are onboarded

Ensure you have all the knowledge and training



# SWIFTLANE'S ONBOARDING SYSTEM: HASSLE FREE, INTUITIVE & SIMPLE

## INTUITIVE ONBOARDING

- No more frustration and confusion
- Intuitive interface for residents of all ages
- Easy transition for all tech levels

## BROAD DEMOGRAPHIC COVERAGE

- Designed for everyone from young to old
- Targeting a diverse user base
- Meeting the needs of all age groups

## LIGHTING-FAST ENROLLMENT

- 1-Minute self enrollment and onboarding
- Say goodbye to lengthy registration process
- Get started in no time



# SWIFTLANE'S CERTAINTY GUARANTEE

With Swiftlane's Certainty Guarantee, you can trust in our commitment to your security, satisfaction, and peace of mind.

100%

## 100% Success Guarantee

Our team of experts ensure seamless installation and configuration to meet your specific needs.



## 45-Day Money-Back Guarantee

Get your hardware refunded if you don't like it.



## Vandal Replacement Guarantee

100% replacement from any vandalism



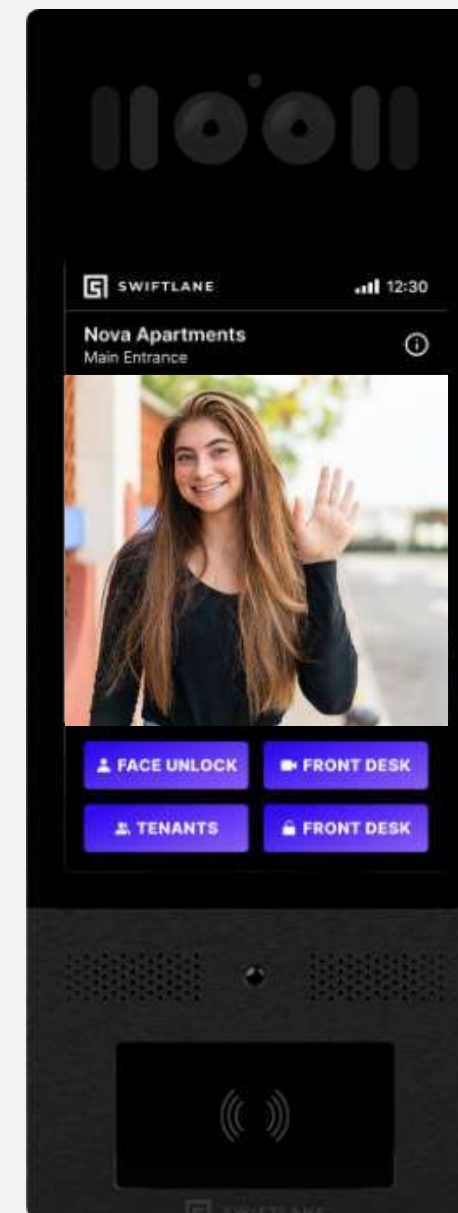
## Guaranteed Uptime and Support

Cellular backup to the internet, offline access for residents

# CUT COSTS WITH SWIFTLANE: TRANSITION FROM DEDICATED LINES AND SAVE UP TO \$375 MONTHLY



Save **\$225/month** by canceling the landline for your callbox



Swiftlane Intercom comes with cellular connection – **Save \$150/month** on a dedicated internet line





# THOUGHTFULLY BUILT FOR ALL RESIDENTS, NOT JUST THE TECH SAVVY ONES

## TECH SAVVY RESIDENTS

- Face recognition and mobile access
- Video Intercom

## NON TECH SAVVY RESIDENTS

- Supports PIN and Fob Access
- Supports regular phone and landline calls, and resident can press 9 to buzz someone in

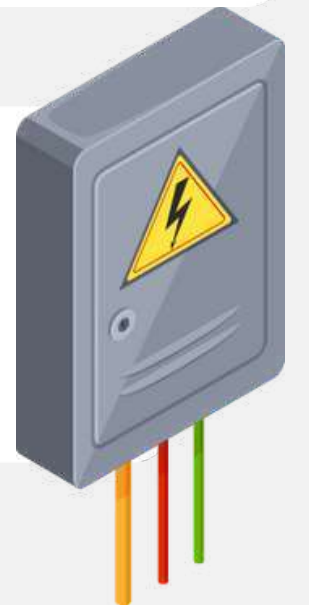
# ENSURING CONTINUOUS ACCESS WITH CELLULAR FALLBACK, OFFLINE CREDENTIALS AND POWER BACKUP SOLUTIONS

Most Buildings Have Unreliable Internet – Swiftlane intercom comes with cellular backup



Lost Internet – Swiftlane still provides offline access to residents by storing credentials locally

Lost Power – We provide battery backups + keys still work alongside

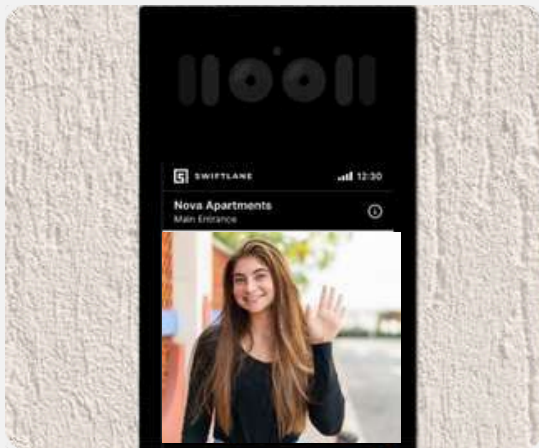




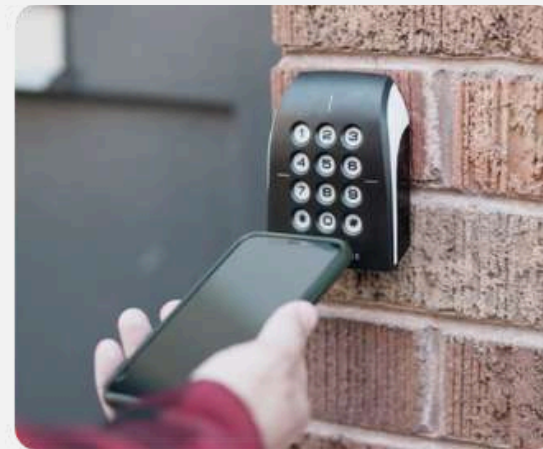
# SWIFTLANE VS. OTHER VIDEO ENTRY SYSTEMS IN THE MARKET

Benefit	Swiftlane	Other Video Intercoms
Protection against vandalism	IK10 Rated – Highest Vandal Protection Possible Free hardware vandal replacement guarantee	Not rated Easy to break the screen Unexpected maintenance costs
Performance in Direct Sunlight and Heat	Industrial grade hardware Built of direct sunlight, snow, extreme weather	Windows Tablet – Not Industrial grade Product crashes in direct sunlight
Resident data privacy and security	SOC 2 certified – gold standard data security and privacy certification	Uncertified, opening risk of data leaks and security hacks
Loitering Logs and Deterrence	Automatic detection and snapshot of unknown person Deter and audit loitering attempts	Not present
Reliable access and preventing lock-outs	Offline access storage without needing internet Internet fallback with cellular connectivity Battery backup option	Locked out if no internet
Seamlessness	Just walk up and present your face to unlock the door Use the mobile app to open doors	Need to take the phone out, open the app and then click a button to access

# SINGLE APP AND PLATFORM FOR PROPERTY-WIDE TECHNOLOGY UPGRADE



Video  
Intercom



Mobile Enabled  
Key Fob Readers



Parking  
Access



Package Room  
Security



Elevator  
Control



Unit Smart  
Locks



# WHY CONDO BOARDS AND PROPERTY MANAGERS LIKE SWIFTLANE

## HAPPIER CONDO OWNERS 🧐

- Improve tech amenities and property appeal to new buyers.
- Centralized cloud dashboard enables remote property management from anywhere.
- Streamlines common area security with access control, intercom, surveillance, visitor management, and package handling, and fostering property growth.

## HAPPIER RESIDENTS 😄

- Residents can give access to their dog walkers, nanny, food delivery personnels, cleaners – the list goes on.
  - Residents are blown away by Swiftlane's Face Unlock and Mobile Access.
- 

## HAPPIER PROPERTY MANAGERS 😊

- Swiftlane dashboard takes 5 minutes to learn and fully automates access control and intercom management – freeing up time for PMs.
- Eliminate maintenance costs – Swiftlane comes with automatic software upgrades and remote management

# OUR SUCCESS STORIES: CUSTOMER REVIEWS AND TESTIMONIALS

One of the most useful aspects of Swiftlane is how easy it is to set up users. It takes me less than 30 seconds to add a new user; it's incredibly fast. I simply enter their name, email, and send them an invitation. Previously, I had to physically visit the property to program a fob or PIN code. The time savings are remarkable.

## **PADDLERS POINT**

James Maione

One of the things we love about Swiftlane is that the team has been listening, responding, and making updates. Instead of just putting an idea out there and wondering if it will change, we are actually seeing it change, which is great.

## **THE HARPER**

Jim Coufal

Our residents love Swiftlane and all of the features that come with it. From the ability to answer from anywhere in the world to letting in the Doordash delivery guy with PIN code access, it has far exceeded expectations.

## **HELL'S KITCHEN CO-OP**

Fred Schwark

Since the Swiftlane installation, we've had three property sales. I was easily able to remove the old owner and add the new owner. As soon as we received the new owner's information, I sent them an invite, and my part was done. It was so easy and wonderful. Previously, I had to hire someone and pay them to go to the building and change the unit. Now, it's just one click on my computer, which is fantastic, and it only takes two minutes. We're actually saving money by not having to hire someone to visit the building and change the intercoms.

## **THE SCHOOLHOUSE CONDOS**

Kathleen Breny



# OUR SUCCESS STORIES: CUSTOMER REVIEWS AND TESTIMONIALS

We've used Butterfly MX in many of our portfolios. However, when we pitched it to the owners, they preferred the Swiftlane product. Now, we are witnessing Swiftlane being installed in more and more Cornerstone properties in the area.

## **THE WELLSHIRE**

Michael Melamed, Property Manager  
Cornerstone Apartment Services, Denver

After evaluating a couple of different options on the market, Swiftlane appeared to be not only the most elegant solution in terms of form factor and installation, but also a product that was superior and offered better value than other options available in the market.

## **661 WASHINGTON**

Adam Basuljevic, Multifamily Owner  
TARGO Capital Partners

# WANT TO BOOK A DEMO OR GET A QUOTE?

[Request a Quote](#)

Resources:

Learn More: [www.swiftlane.com](http://www.swiftlane.com)

Email: [sales@swiftlane.com](mailto:sales@swiftlane.com)

Phone: 833-60-SWIFT (833-607-9438)

Want to upgrade more than the front door?

Swiftlane provides a complete end to end access control solution for multifamily, [learn more](#) or [contact us](#).