SWIFTLANE

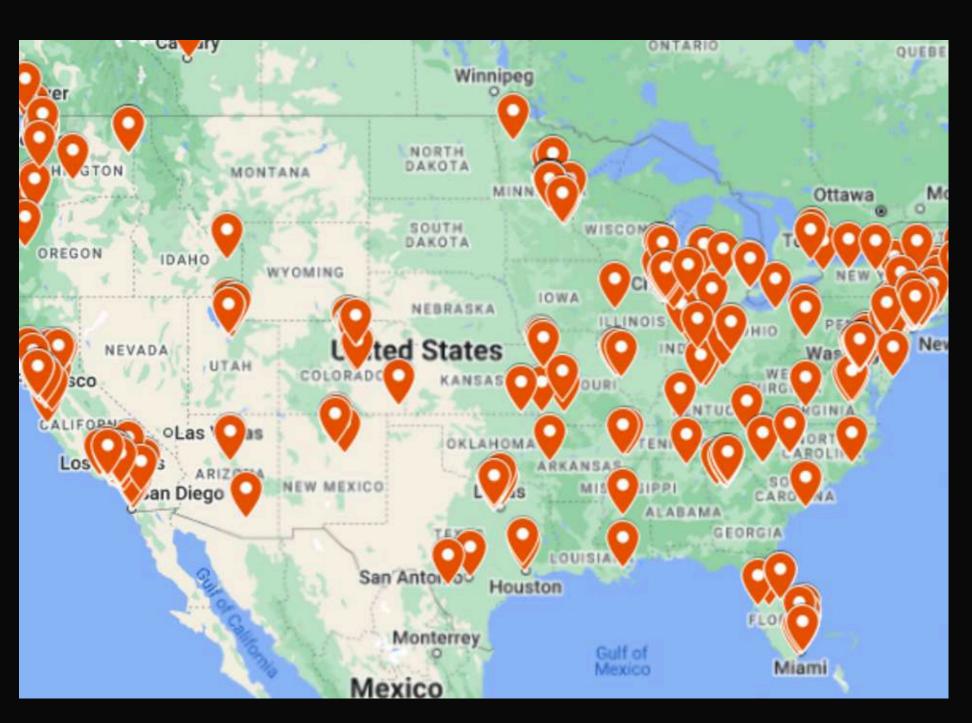
CREATING SAFER COMMUNITIES

& ELEVATED LIVING

1000+ Apartments & Condos

45 States

200+ Installation Partners





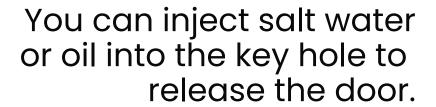
DID YOU KNOW?

SECURITY IN MOST BUILDINGS IS COMPROMISED

Increasing resident complaints about package theft, break-ins, transient activity



One master key can open thousands of callboxes and release your doors.







Shared PINs have been leaked over the years.

No visual trail - Thieves pretend to be delivery drivers and get buzzed in.





YOUR LANDLINE BILLS KEEP GROWING

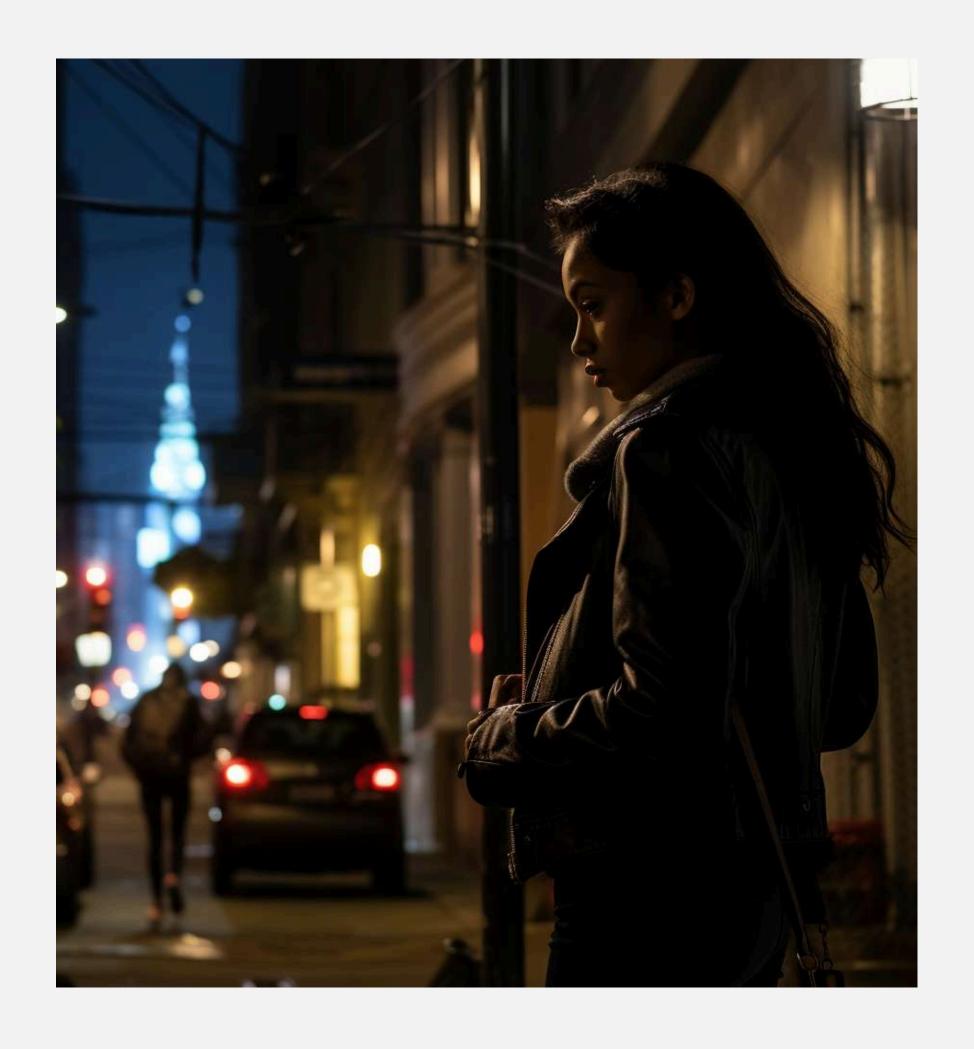


Copper Line Are Getting Sunset - Prices are increasing month over month, to force an upgade.

\$245/month - average callbox landline bill

"My callbox telephone line bills keep going up every month. I need to eliminate my callbox, fire and elevator landlines. I would rather upgrade to a modern video intercom system instead of pouring money into my legacy callbox"

Rodnie - Property Manager



SAFETY IS A MAJOR CONCERN FOR RENTERS

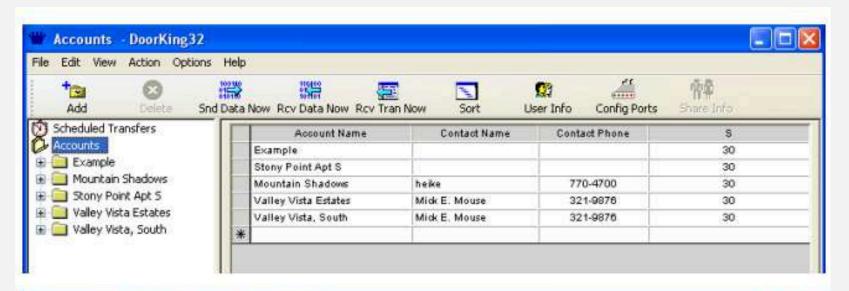
Increased Package Theft

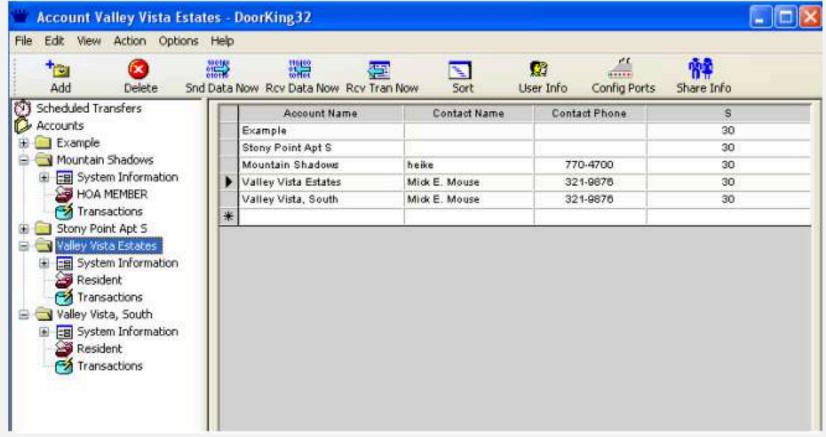
Increased Break-ins

Transient Activity

Compromised legacy security systems

If someone doesn't feel safe at home, they WILL move out (or not rent in the first place)





MANAGING LEGACY ENTRY SYSTEMS IS CUMBERSOME

Very difficult to manage software

Hard to manage remotely across many buildings

Risk of data loss

Old access codes still active

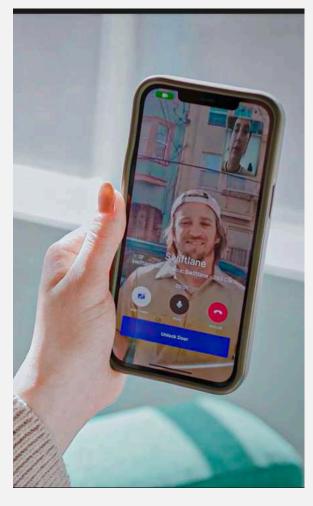
No audit trail if there is an issue

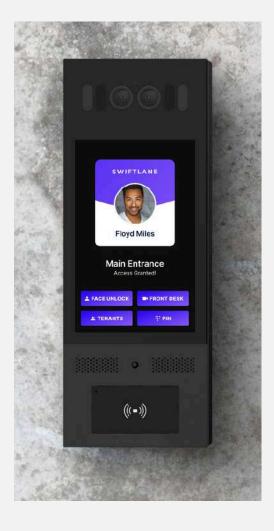
Lots of site visits and frustration to make small changes

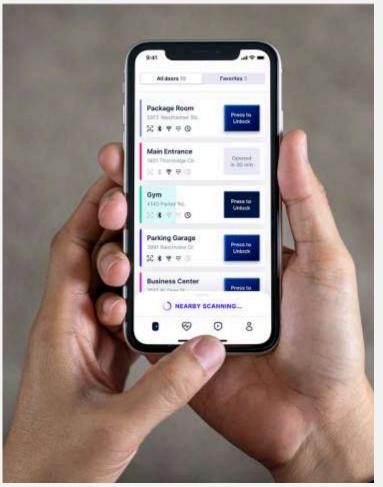


A REVOLUTIONARY NEW ACCESS EXPERIENCE









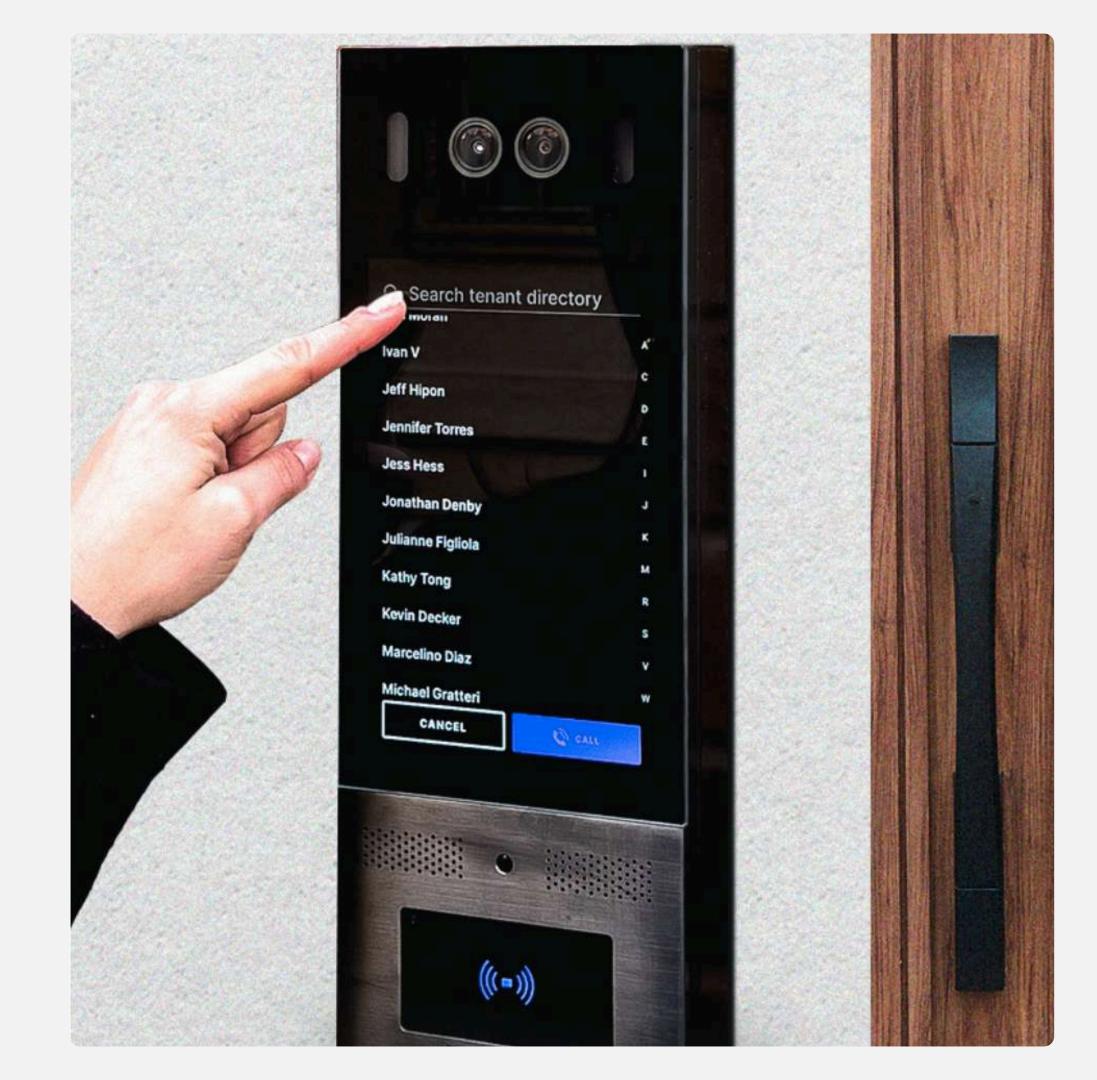




MULTI-TENANT VIDEO INTERCOM

Porch pirates pretend to be delivery drivers and get buzzed in. Not anymore.

- Multi-tenant video intercom directory
- View the visitor video before letting them in
- Remotely buzz your visitors and deliveries





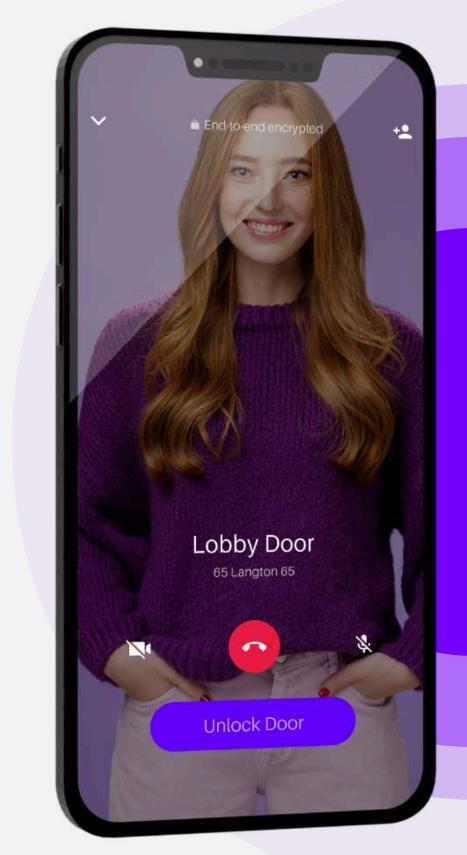
RECEIVE VIDEO CALLS FROM VISITORS

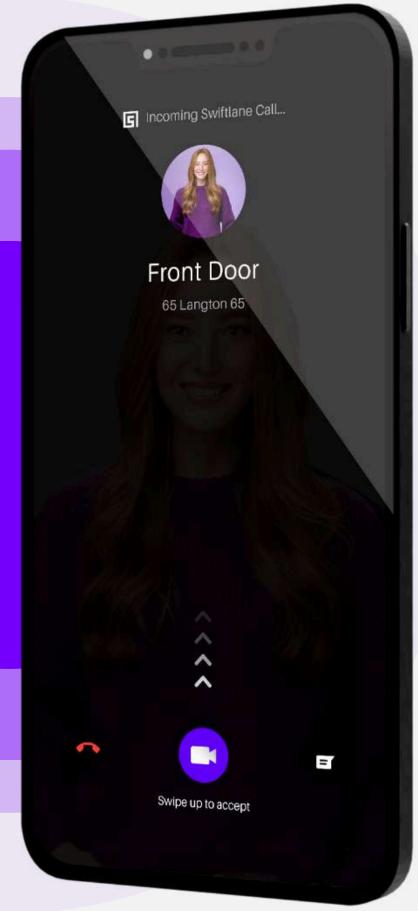
Verify the person before letting them in

Residents Can Let Their Guests In, Even When Not at Home

Empower residents to manage their own visitors without requesting help from property management

Eliminate package theft, break-ins and related issues and complaints







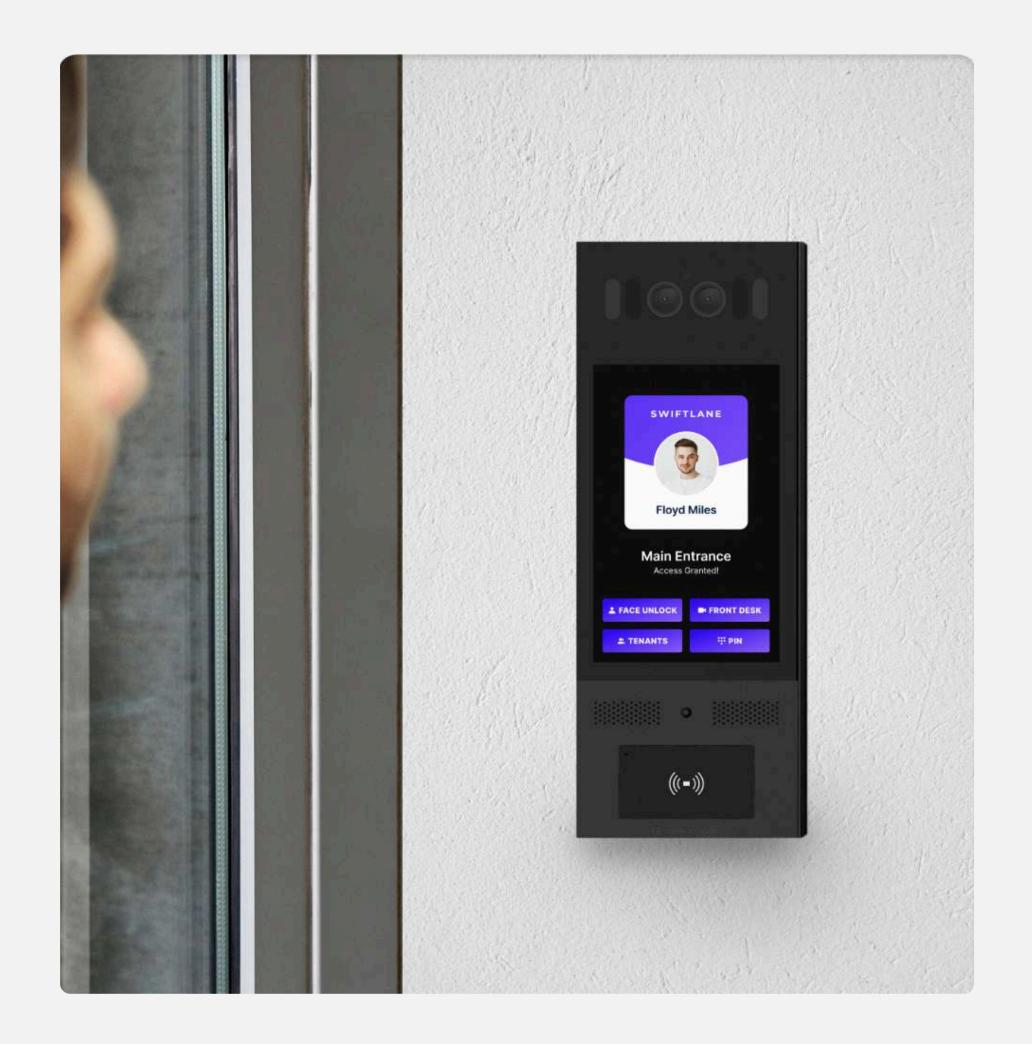
FACE UNLOCK - YOUR FACE IS YOUR KEY

2 billion+ people use Face ID on their phones. Swiftlane brings that access experience to your buildings

- Preferred by 90% residents over mobile
- Improve building security
- Go keyless
- Reduce friction
- Deter intruders

<u>Video - How it works</u>

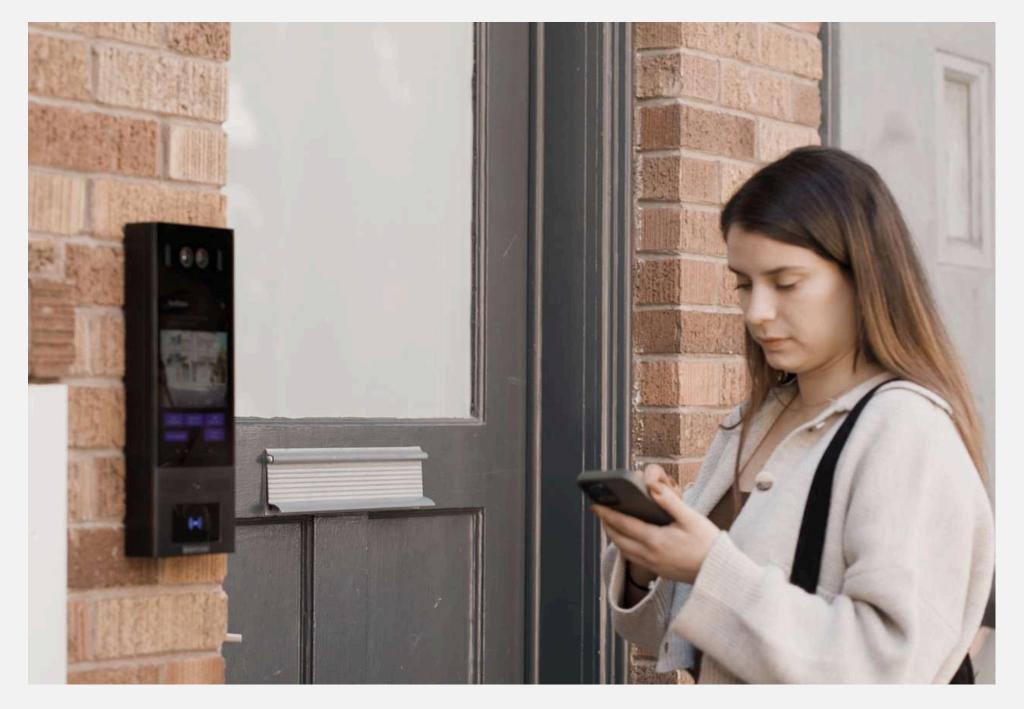
- Residents self-enroll through the app
- Remotely grant and revoke access
- Unique differentiated tech amenity

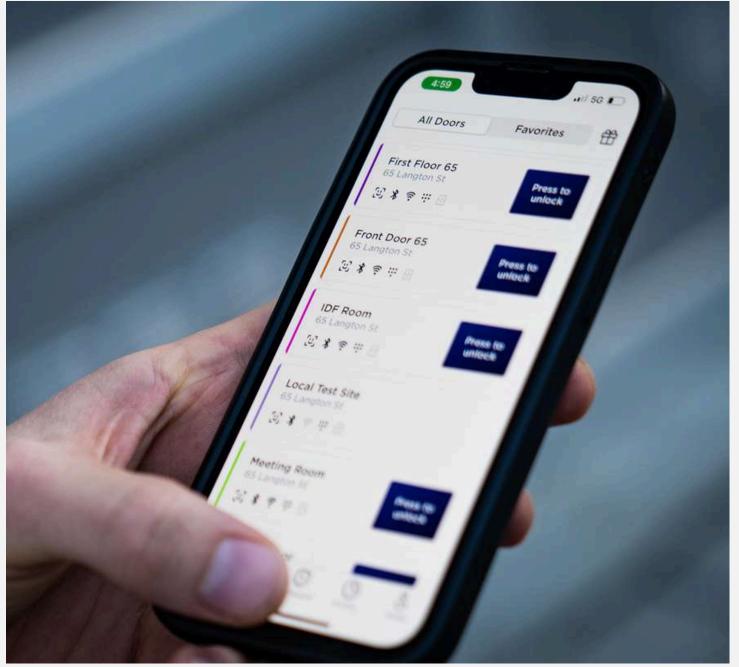




YOUR PHONE IS YOUR KEY

Swiftlane app - keyless entry to your building Bluetooth access - works even without internet on your phone Remote access - buzz the door for visitors





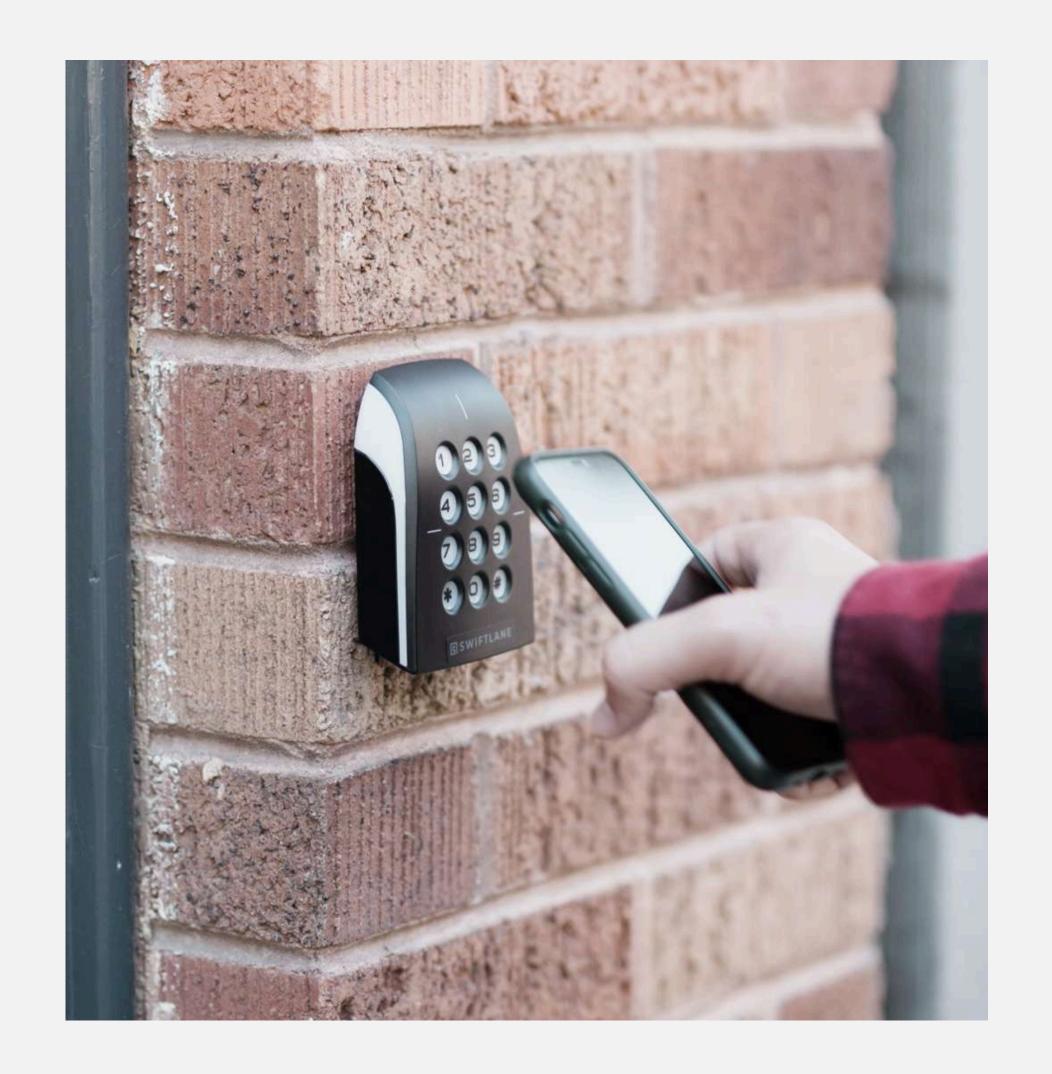


SWIPE TO UNLOCK

Just swipe your phone to open doors

Retrofit fob readers with Swiftlane to give them mobile access and remote cloud management capabilities

<u>Video - Mobile Fob Readers</u>





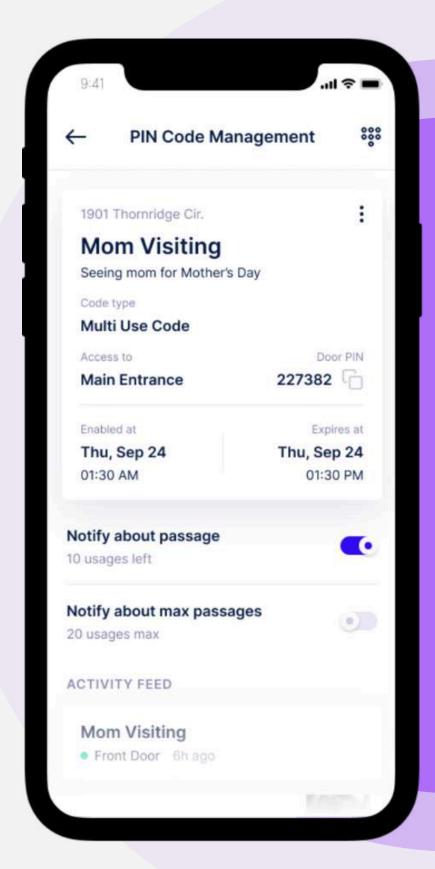
LET RESIDENTS HANDLE THEIR VISITORS SEAMLESSLY

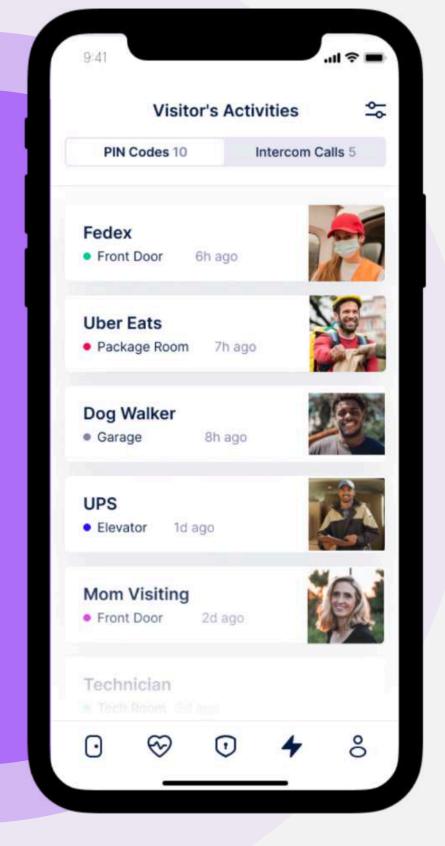
Create temporary access codes

e.g for Family, Dog Walkers, Nanny, Cleaners, Uber Eats and more..

Saves Photo Audit Trail

Notifies Residents in Real Time





One Time/Multi Use Access Codes

Detailed Visitor Photo Logs



EMPOWER RESIDENTS TO MANAGE ALL TYPES OF VISITORS



Food Deliveries



Dog Walkers



Child Care / Nannies



Cleaners



Maintenance



Friends and Family



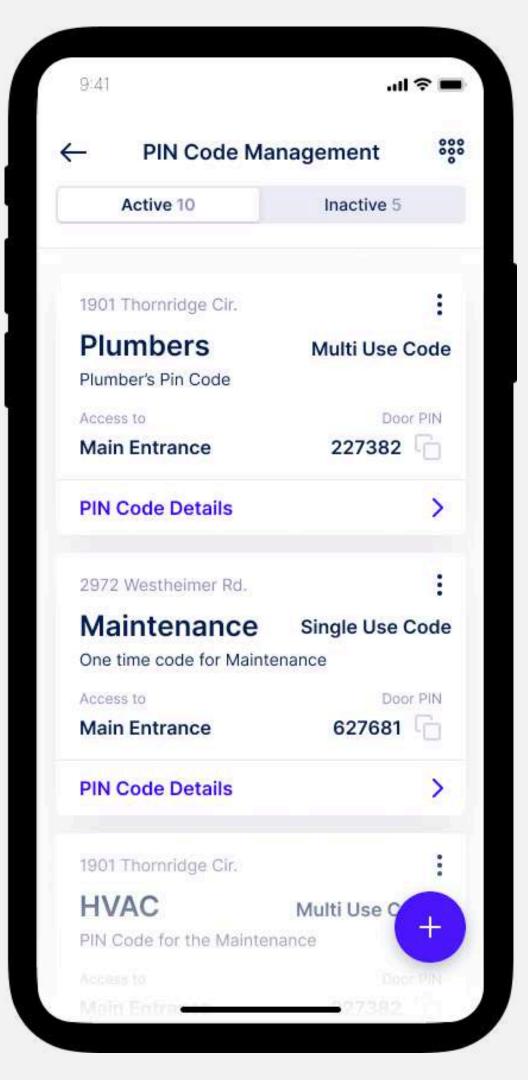
HANDLE MAINTENANCE REQUESTS FROM YOUR COUCH

Remotely grant access codes to various maintenance contractors and staff

Set up one time or time-restricted access

Get photo logs, timestamps and push notifications

Manage hundreds of buildings remotely





AUTOMATE ACCESS FOR DELIVERY DRIVERS

- Generate unique PIN for each delivery company
- Store Photo audit logs
- Works for building entry and package rooms
- Work with existing USPS postal locks, Amazon Key for Business and more.

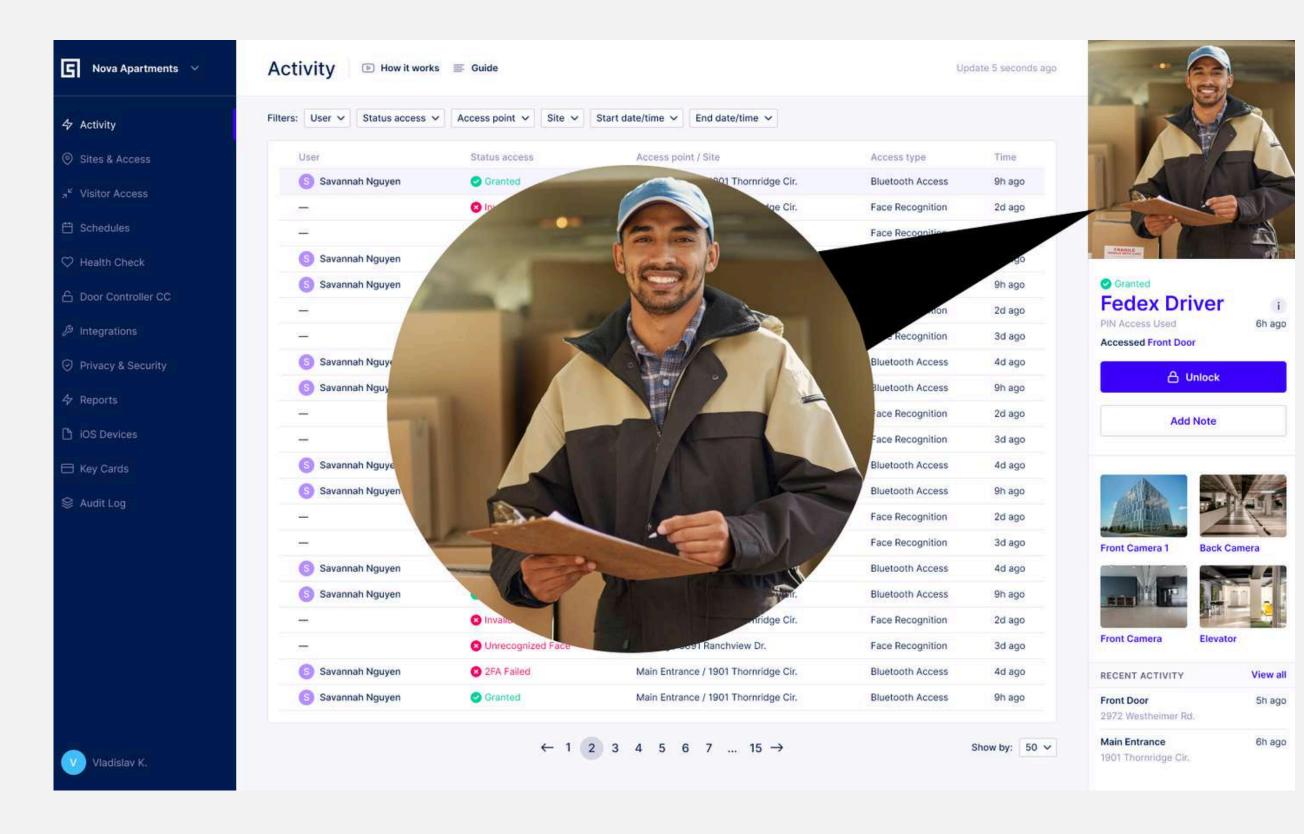














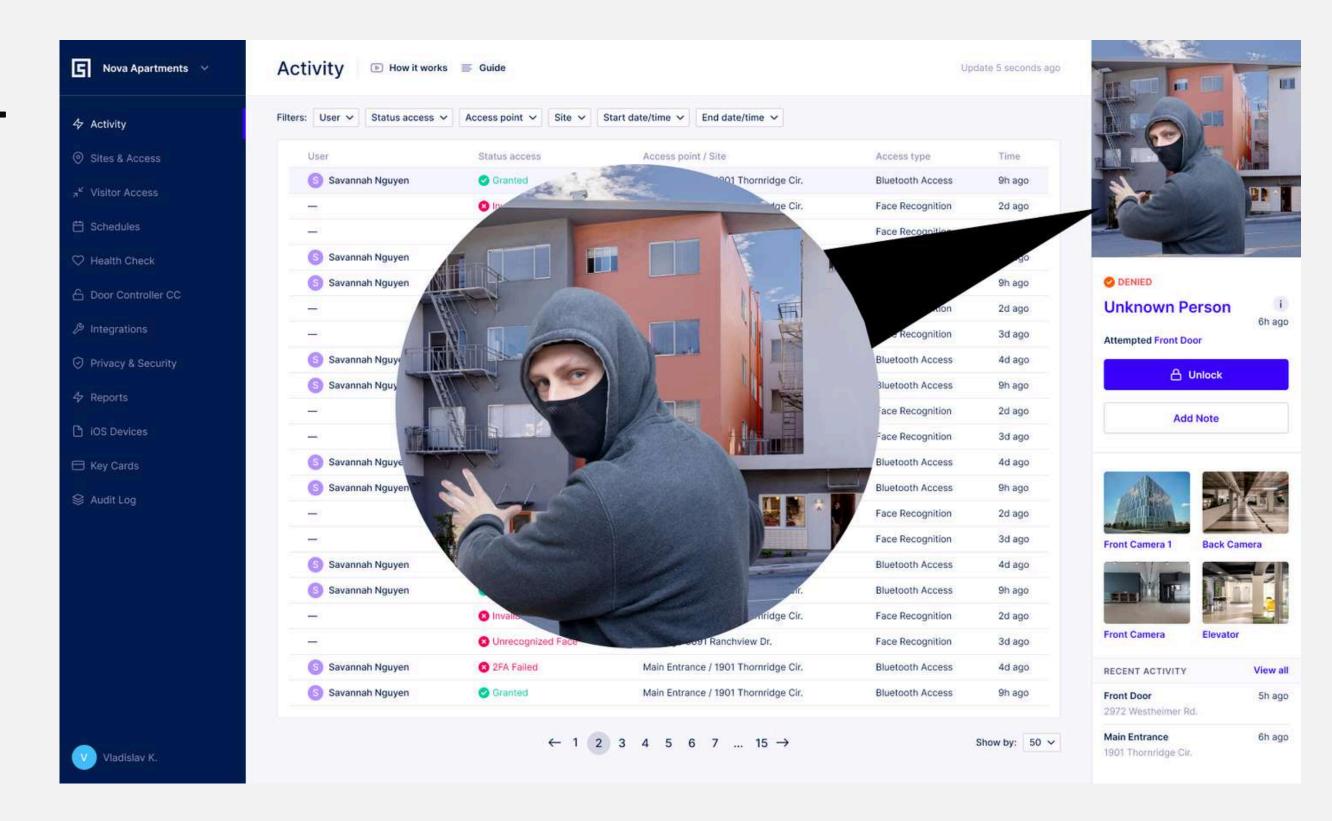






LOITERING LOGS DETER AND REPORT INTRUDERS

- Swiftlane's unique technology can generate unknown person logs
- Identify intruders that are loitering the property
- Have strong photo logs for audit and police reports
- Prevent crime instead of reacting, through the unknown person alert on the device





GARAGE VISITOR AND RESIDENT ACCESS

- Intercom and Access Control
 Options for Vehicle Entry
- Fully integrated into the same mobile app experience
- Press a button on the app to unlock the gate

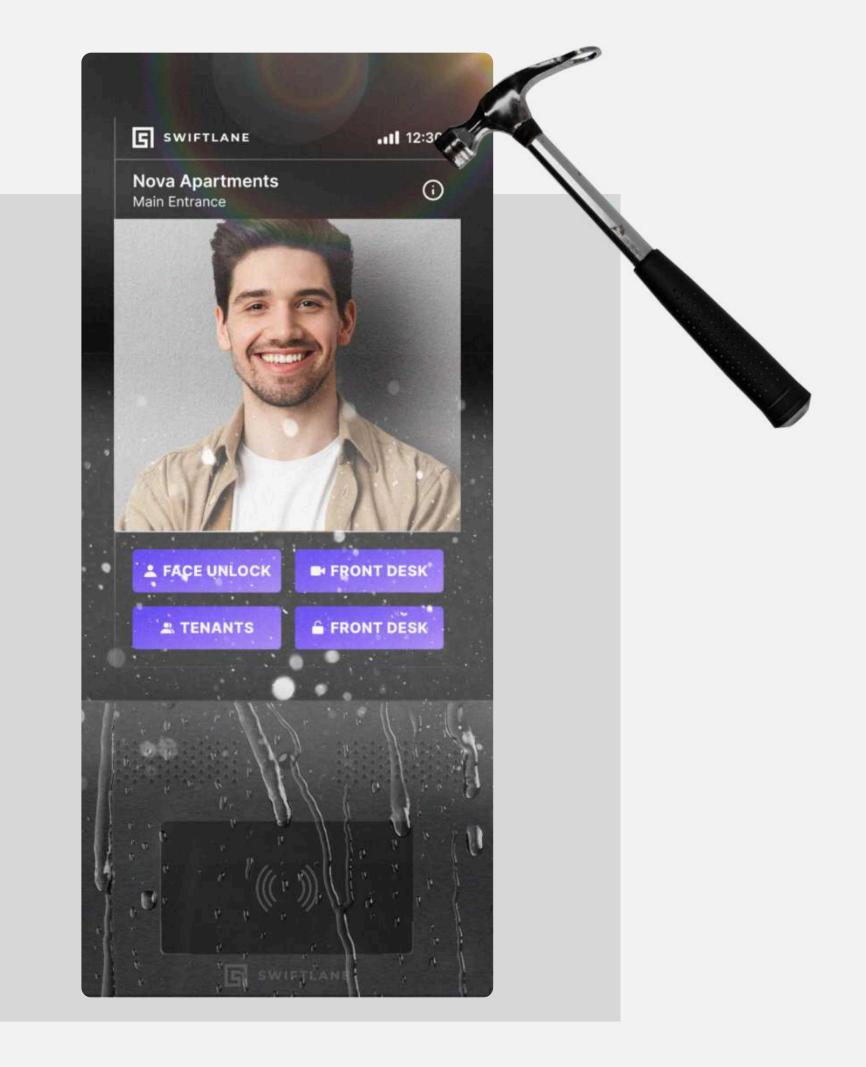






PROTECT YOUR INVESTMENT- SWIFTLANE'S HARDWARE IS BUILT TO LAST.

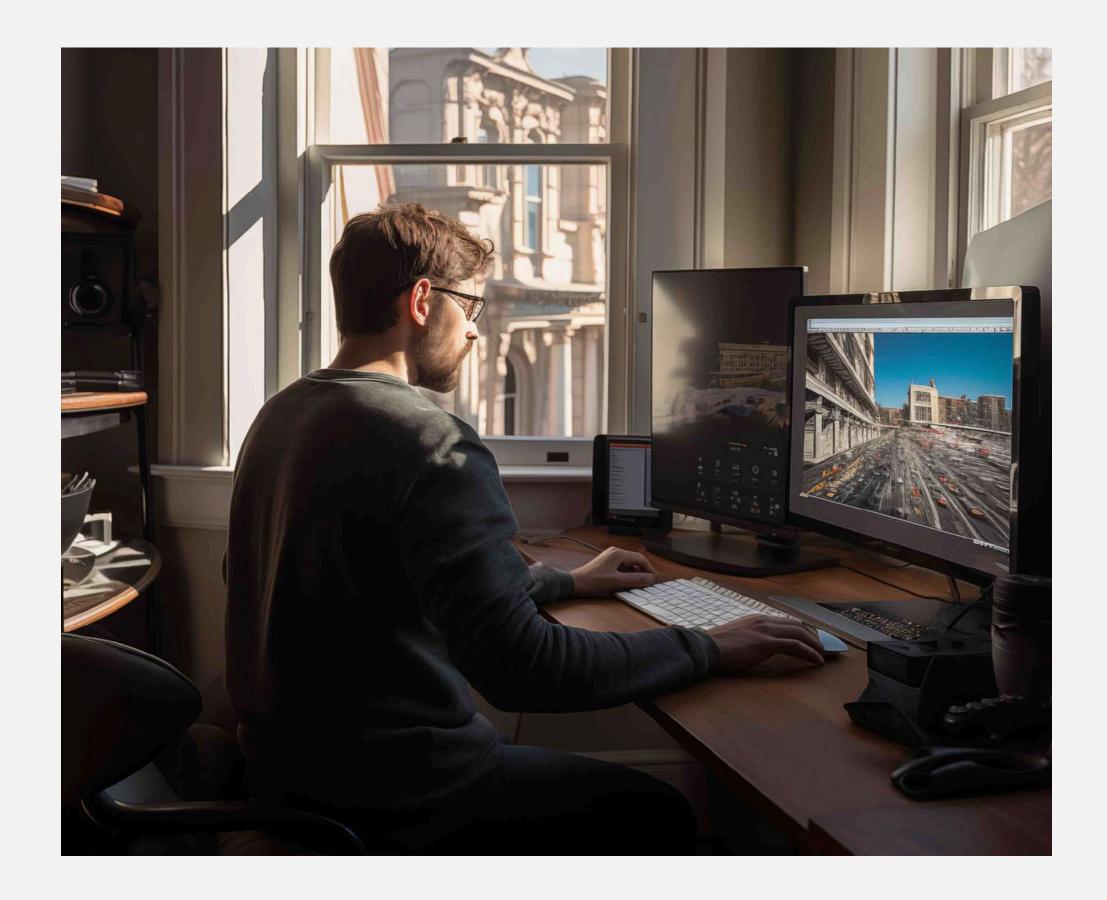
- Works in direct sun, extreme heat and cold and IP65 rated for rain protection
- Highest vandal protection rating in the market (IK10)
- Only Swiftlane provides a completely free vandal replacement warranty





ATTRACT TECH-HEAVY, GEN Z AND MILLENIAL RENTERS

- **Tech Renters** Modern Mobile First Amenities to Attract Tech Renters
- **Keyless Entry -** They love not having to carry keys
- Package Theft would no longer be a concern
- Seamless Experience Renters live in apartments for the location, amenities and the convenience. Swiftlane achieves that.





MAKE MOVE-INS AND MOVE-OUTS A BREEZE

Grant or revoke access to tenants in one min from your phone or computer remotely



Invite new tenants through the Swiftlane dashboard, and then can download the app and self-enroll remotely for access control and video intercom

Add or remove access to tenants remotely in 30 seconds from your phone or computer

Don't have 30 seconds? Automate the process completely with our property management and API integrations









NO LATE NIGHT CALLS OR LOCK-OUT REQUESTS

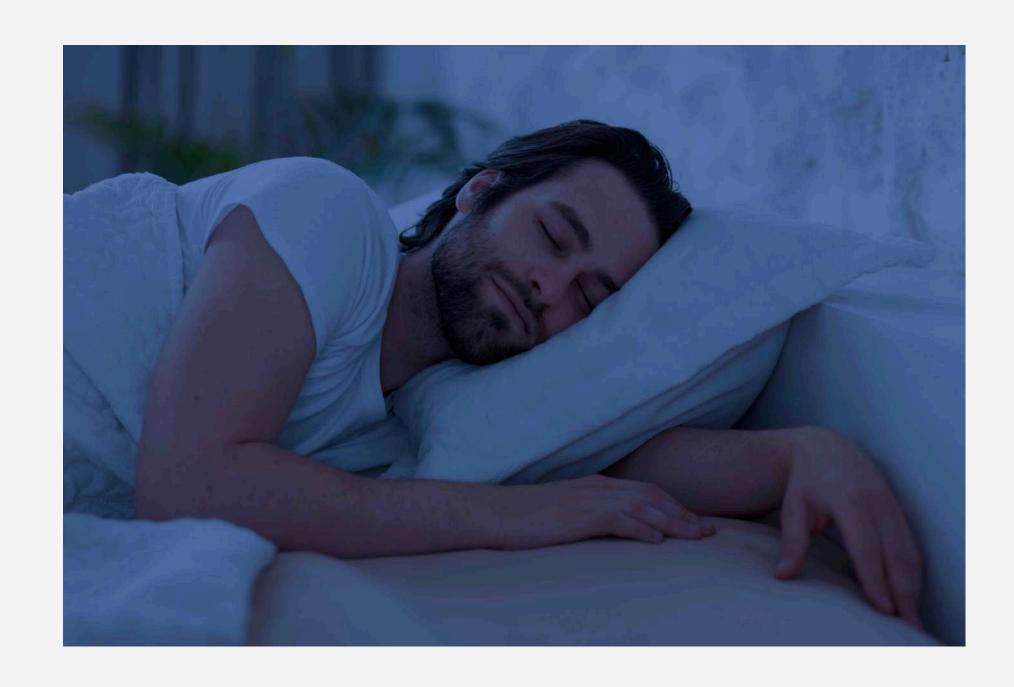
Reliability and Support - So you can sleep peacefully without resident calls

Residents don't need keys- ensuring they never get locked out

Many methods of access ensure reliable entry: face recognition, mobile app, PIN, keys

Many fallback mechanisms: offline storage of access, internet cellular fallback, power backup. Ensure continuous operation

24x7 Support - we will stay awake fielding resident calls so you don't have to





WE HANDLE RESIDENT SUPPORT, SO YOU DON'T HAVE TO

No more dealing with access control, package theft and break-in issues. Our support team is on standby

Resident Support

24x7 Support

Residents can contact us directly from the app

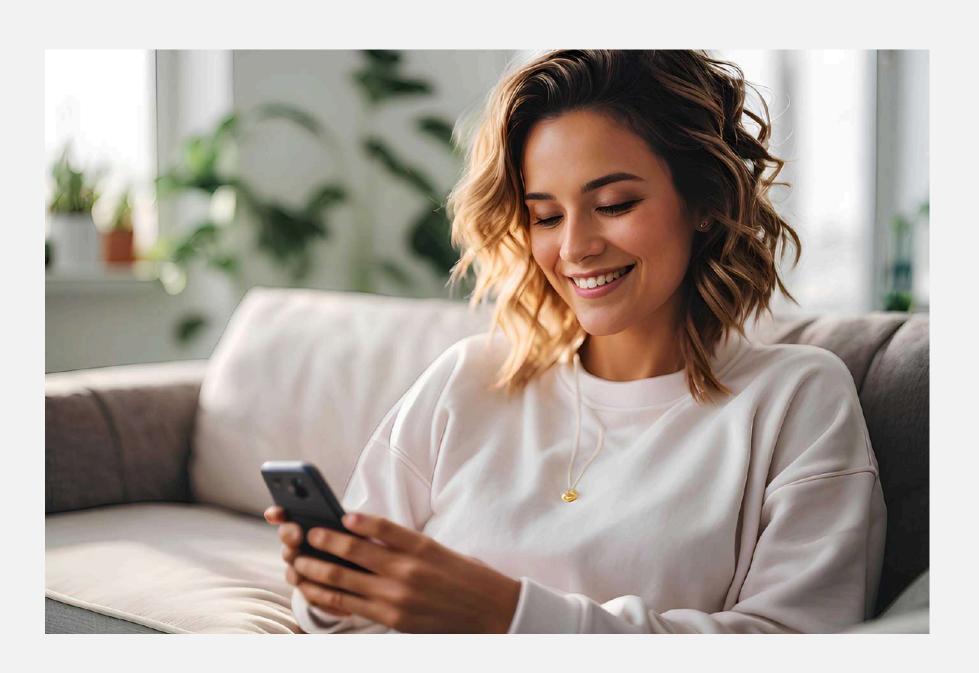
Various channels available - phone, email, chat, text

Property Manager Support

Dedicated onboarding manager to ensure the product is up and running

Ensure all residents are onboarded

Ensure you have all the knowledge and training





THOUGHTFULLY BUILT FOR ALL RESIDENTS, NOT JUST THE TECH SAVVY ONES

TECH SAVVY RESIDENTS

- Face recognition and mobile access
- Video Intercom

NON TECH SAVVY RESIDENTS

- Supports PIN and Fob Access
- Supports regular phone and landline calls, and resident can press 9 to buzz someone in



SWIFTLANE'S CERTAINTY GUARANTEE

With Swiftlane's Certainty Guarantee, you can trust in our commitment to your security, satisfaction, and peace of mind.

100% Success Guarantee

100%

Our team of experts ensure seamless installation and configuration to meet your specific needs.



45-Day Money-Back Guarantee

Get your hardware refunded if you don't like it.



Vandal Replacement Guarantee

100% replacement from any vandalism



Guaranteed Uptime and Support

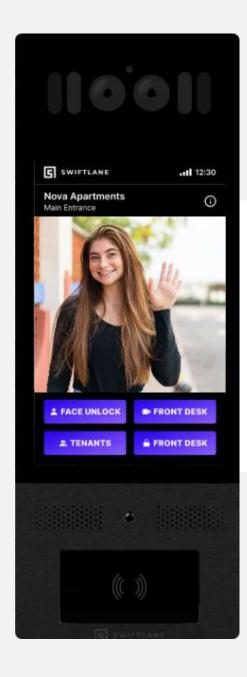
Cellular backup to the internet, offline access for residents



CUT COSTS WITH SWIFTLANE: TRANSITION FROM DEDICATED LINES AND SAVE UP TO \$375 MONTHLY



Save \$225/month by canceling the landline for your callbox



Swiftlane Intercom comes with cellular connection - **Save \$150**/ **month** on a dedicated internet line

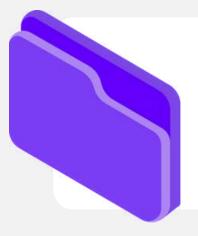




ENSURING CONTINUOUS ACCESS WITH CELLULAR FALLBACK, OFFLINE CREDENTIALS AND POWER BACKUP SOLUTIONS

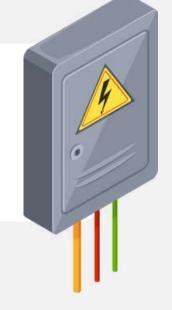
Most Buildings Have Unreliable Internet - Swiftlane intercom comes with cellular backup





Lost Internet - Swiftlane still provides offline access to residents by storing credentials locally

Lost Power - We provide battery backups + keys still work alongside





WHY OWNERS, TENANTS, AND PROPERTY MANAGERS LIKE SWIFTLANE

HIGHER NET OPERATING INCOME



- Increase rents by \$32/month/unit during new leases and renewals with the added tech amenities
- \$42,000-\$94,000 in annual rent gain
- 9x-12x ROI on your investment

HAPPIER TENANTS 😮



- Tenants can give access to their dog walkers, nanny, food delivery personnels, cleaners - the list goes on.
- Tenants are blown away by Swiftlane's Face Unlock and Mobile Access.

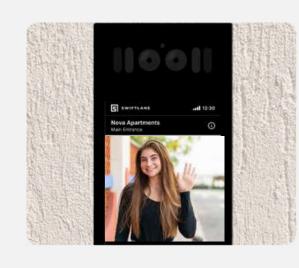
HAPPIER PROPERTY MANAGERS 🐸



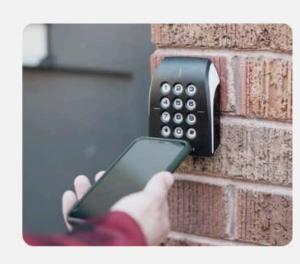
- Swiftlane dashboard takes 5 minutes to learn and fully automates access control and intercom management - freeing up time for PMs.
- Property Management integrations that automate access control
- Eliminate maintenance costs Swiftlane comes with automatic software upgrades and remote management



SINGLE APP AND PLATFORM FOR PROPERTY-WIDE TECHNOLOGY UPGRADE



Video Intercom



Mobile Enabled Key Fob Readers



Parking Access



Package Room Security



Elevator Control



Unit Smart Locks



A WIN-WIN-WIN FOR MULTIFAMILY OWNERS, PROPERTY MANAGERS AND RESIDENTS

HIGHER CONTROL OVER SAFETY

- Access Control
- Package Management
- Video Intercom

ATTRACT TENANTS & CREATE COMPETITIVE DIFFERENTIATION

- Latest Tech Amenities
- Appeal to Millenials & Gen-Z
- Modern Living Experience

ELEVATED LIVING EXPERIENCE

- Best in Class Living
- Enhanced Safety
- Rent Driving Amenities

AUTOMATE AND SIMPLIFY ACCESS MANAGEMENT

- Automate Access Control
- Remotely Manage Properties
- Management Integrations

Integrated with:







SWIFTLANE VS. OTHER VIDEO ENTRY SYSTEMS IN THE MARKET

Benefit	Swiftlane	Other Video Intercoms
Protection against vandalism	IK10 Rated - Highest Vandal Protection Possible Free hardware vandal replacement guarantee	Not rated Easy to break the screen Unexpected maintenance costs
Performance in Direct Sunlight and Heat	Industrial grade hardware Built of direct sunlight, snow, extreme weather	Windows Tablet - Not Industrial grade Product crashes in direct sunlight
Resident data privacy and security	SOC 2 certified - gold standard data security and privacy certification	Uncertified, opening risk of data leaks and security hacks
Loitering Logs and Deterrance	Automatic detection and snapshot of unknown person Deter and audit loitering attempts	Not present
Reliable access and preventing lock-outs	Offline access storage without needing internet Internet fallback with cellular connectivity Battery backup option	Locked out if no internet
Seamlesssness	Just walk up and present your face to unlock the door Use the mobile app to open doors	Need to take the phone out, open the app and then click a button to access



TRUSTED BY 1000+ APARTMENT COMMUNITIES



























































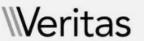
























OUR SUCCESS STORIES: CUSTOMER REVIEWS AND TESTIMONIALS

One of the most useful aspects of Swiftlane is how easy it is to set up users. It takes me less than 30 seconds to add a new user; it's incredibly fast. I simply enter their name, email, and send them an invitation. Previously, I had to physically visit the property to program a fob or PIN code. The time savings are remarkable.

PADDLERS POINTJames Maione

One of the things we love about Swiftlane is that the team has been listening, responding, and making updates. Instead of just putting an idea out there and wondering if it will change, we are actually seeing it change, which is great.

THE HARPERJim Coufal

Our residents love Swiftlane and all of the features that come with it. From the ability to answer from anywhere in the world to letting in the Doordash delivery guy with PIN code access, it has far exceeded expectations.

HELL'S KITCHEN CO-OPFred Schwark

Since the Swiftlane installation, we've had three property sales. I was easily able to remove the old owner and add the new owner. As soon as we received the new owner's information, I sent them an invite, and my part was done. It was so easy and wonderful. Previously, I had to hire someone and pay them to go to the building and change the unit. Now, it's just one click on my computer, which is fantastic, and it only takes two minutes. We're actually saving money by not having to hire someone to visit the building and change the intercoms.

THE SCHOOLHOUSE CONDOS

Kathleen Breny



OUR SUCCESS STORIES: CUSTOMER REVIEWS AND TESTIMONIALS

We've used Butterfly MX in many of our portfolios. However, when we pitched it to the owners, they preferred the Swiftlane product. Now, we are witnessing Swiftlane being installed in more and more Cornerstone properties in the area.

THE WELLSHIRE

Michael Melamed, Property Manager Cornerstone Apartment Services, Denver After evaluating a couple of different options on the market, Swiftlane appeared to be not only the most elegant solution in terms of form factor and installation, but also a product that was superior and offered better value than other options available in the market.

661 WASHINGTON

Adam Basuljevic, Multifamily Owner TARGO Capital Partners



UNMATCHED SUPPORT AND OVER-THE-AIR UPDATES

Local and Remote Installation and Support

• Local Expertise:

Swiftlane's national network of installers and technicians ensures seamless installation and ongoing support

• Round-the-Clock Support:

Access our support team 24/7 via phone, email, or chat.

• Resident and Property Manager Assistance:

We cater to inquiries from both residents and property managers.

Over-the-Air Updates for Cost Savings

Cutting-Edge Technology:

Enjoy a unique feature set for over-theair updates.

Cost-Efficient Maintenance:

Save thousands of dollars on maintenance calls and truck rolls.

• Stay Current:

Always receive the latest software features without the need for new licenses or upgrades.



WANT TO BOOK A DEMO OR GET A QUOTE?

Request a Quote

Resources:

Learn More: <u>www.swiftlane.com</u>

Email: sales@swiftlane.com

Phone: 833-60-SWIFT (833-607-9438)

Want to upgrade more than the front door?

Swiftlane provides a complete end to end access control solution for multifamily, learn more or contact us.