



# CREATING SAFER COMMUNITIES & ELEVATED LIVING

**1000+** Apartments & Condos

**45** States

**200+** Installation Partners

**1 Billion** Door Access Performed



**DID YOU KNOW?**

# SECURITY IN MOST BUILDINGS IS COMPROMISED

Increasing resident complaints about package theft, break-ins, transient activity



One master key can open thousands of callboxes and release your doors.

You can inject salt water or oil into the key hole to release the door.



Shared PINs have been leaked over the years.



No visual trail – Thieves pretend to be delivery drivers and get buzzed in.



# YOUR LANDLINE BILLS KEEP GROWING



Copper Line Are Getting Sunset – Prices are increasing month over month, to force an upgrade.

\$245/month – average callbox landline bill

*“My callbox telephone line bills keep going up every month. I need to eliminate my callbox, fire and elevator landlines. I would rather upgrade to a modern video intercom system instead of pouring money into my legacy callbox”*

*Rodnie – Property Manager*





# SAFETY IS AN MAJOR CONCERN FOR RENTERS

Increased Package Theft

Increased Break-ins

Transient Activity

Compromised legacy security systems

If someone doesn't feel safe at home, they WILL move out (or not rent in the first place)

# MANAGING LEGACY ENTRY SYSTEMS ARE CUMBERSOME

Very difficult to manage software

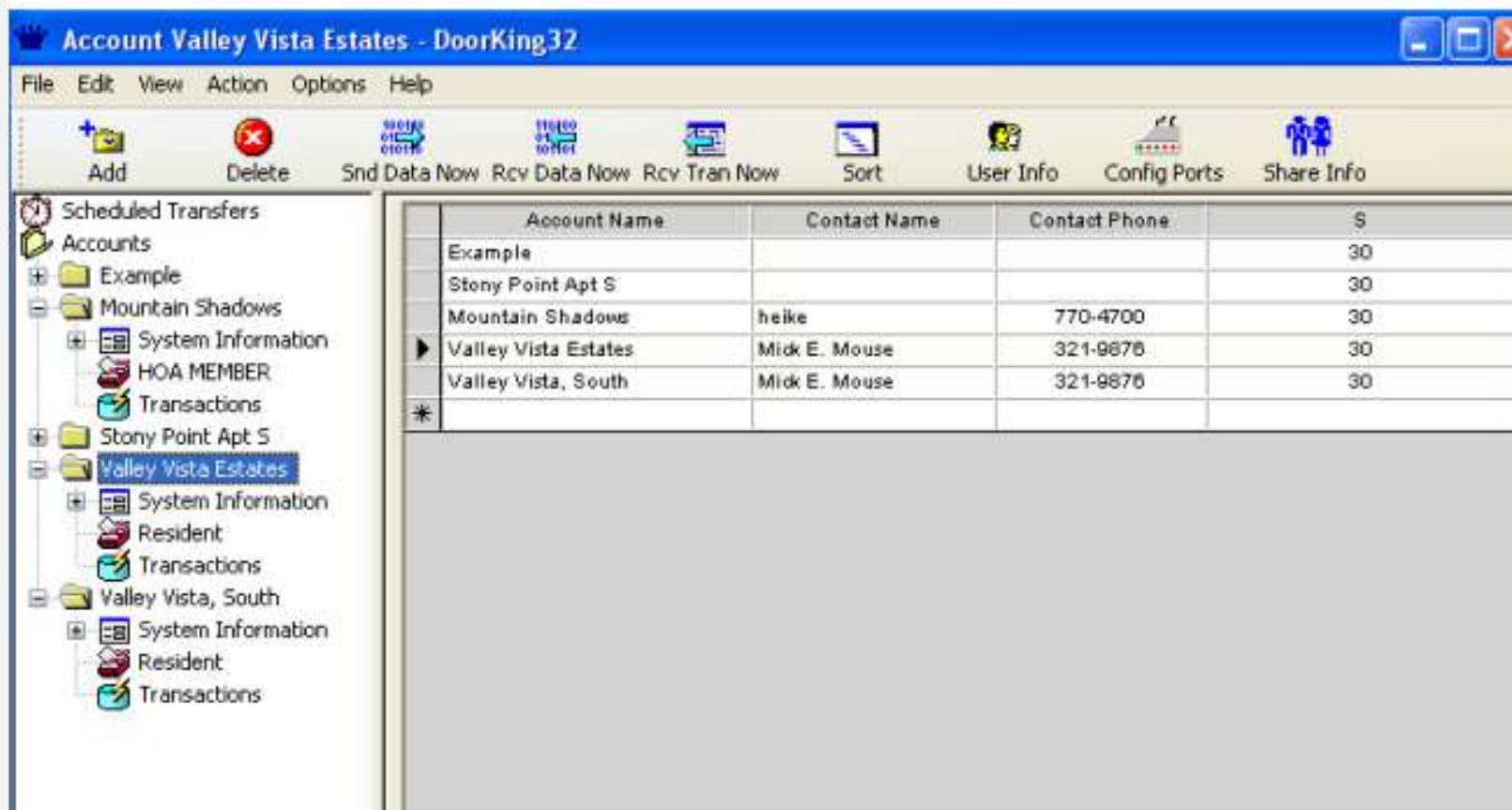
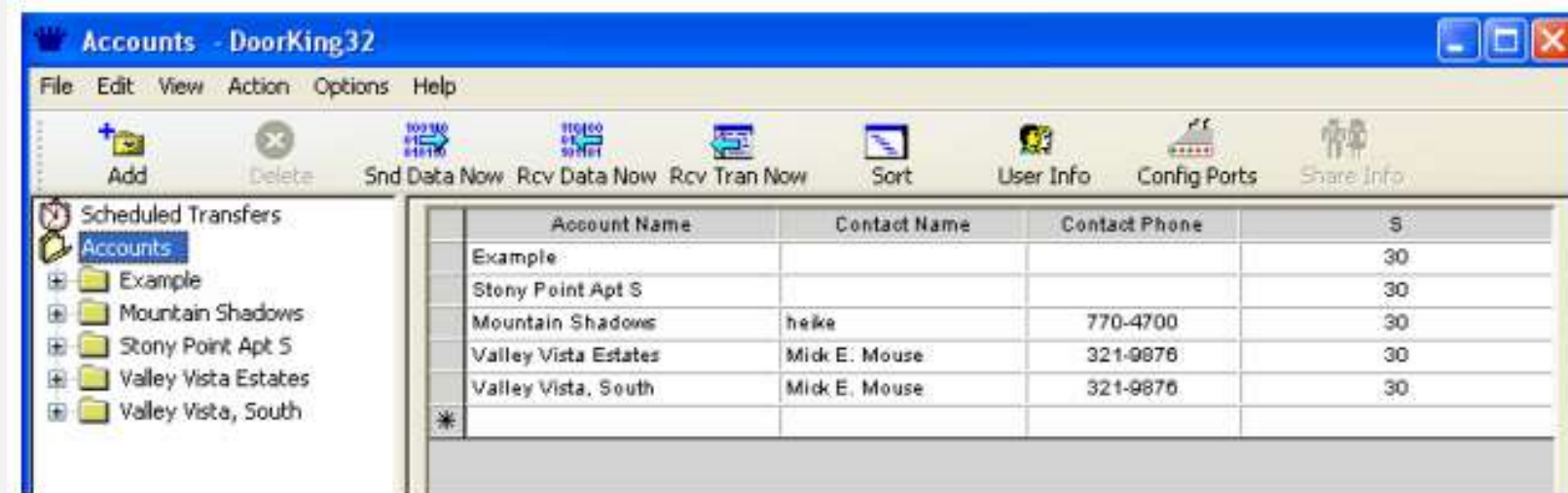
Hard to manage remotely across many buildings

Risk of data loss

Old access codes still active

No audit trail if there is an issue

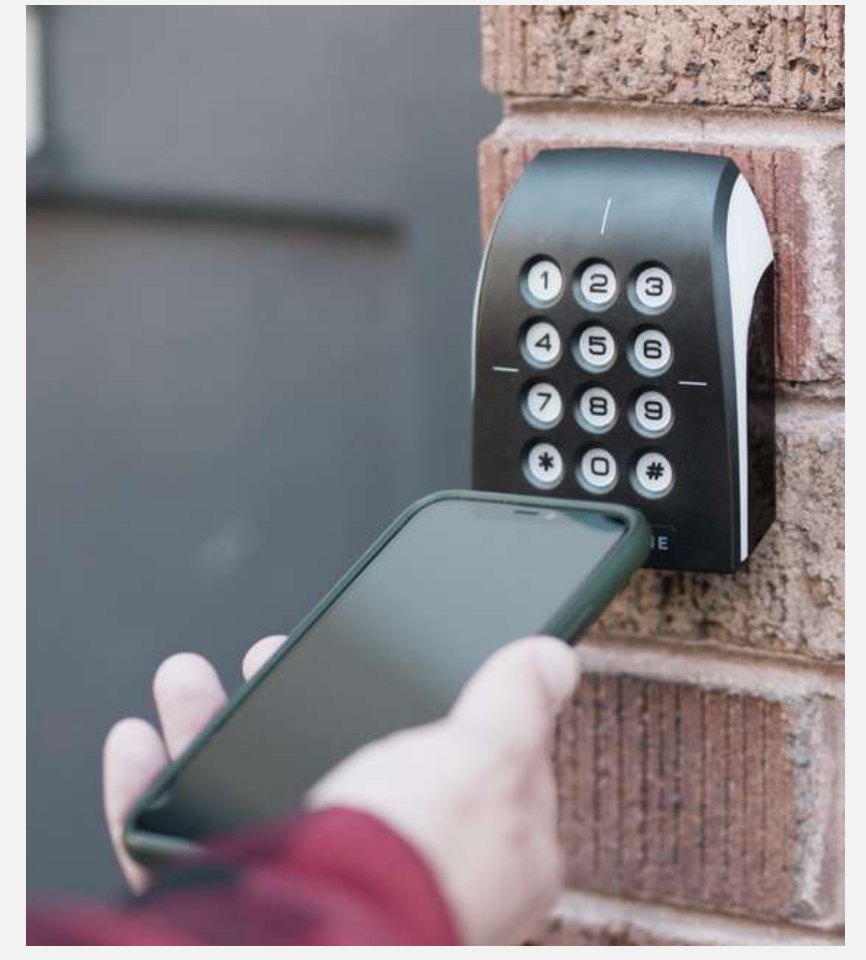
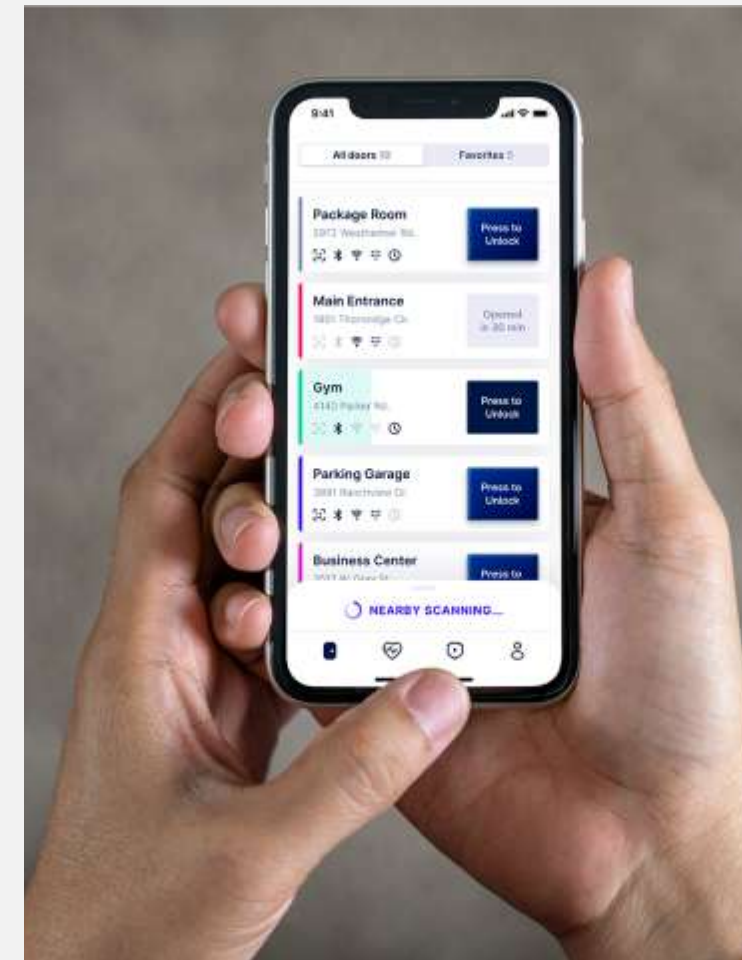
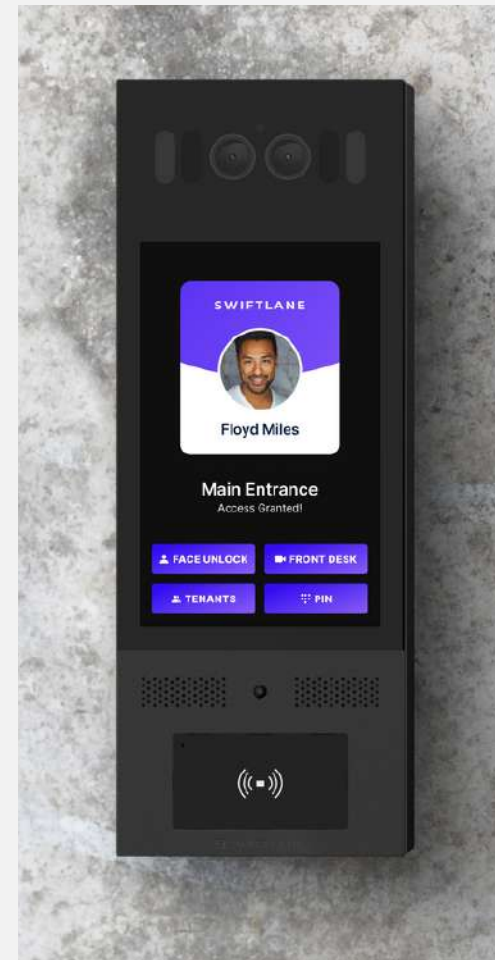
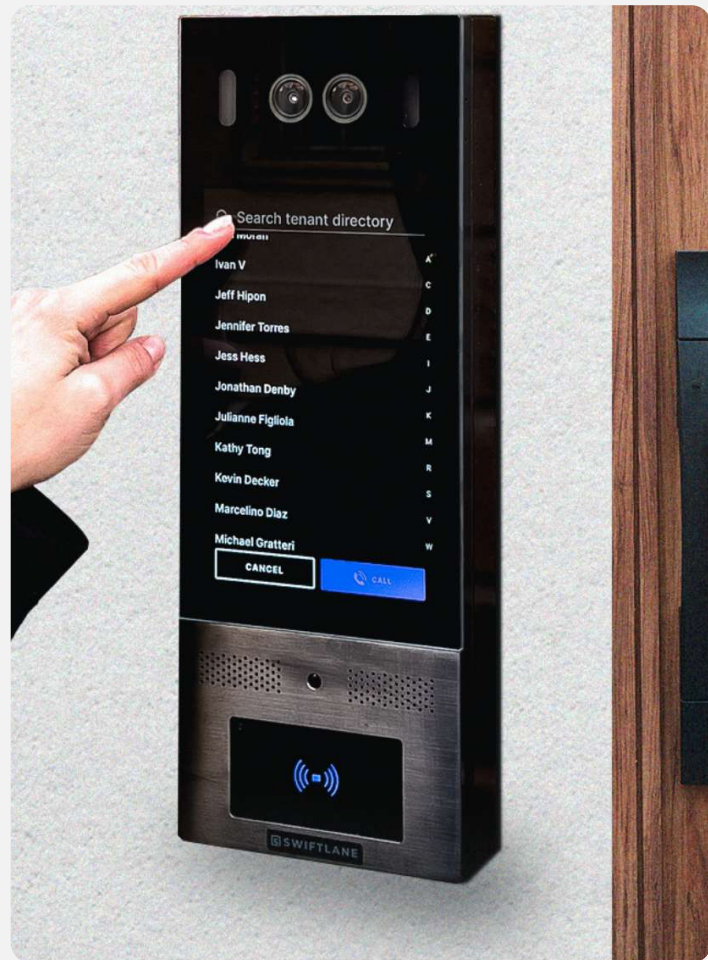
Lots of site visits and frustration to make small changes







# A REVOLUTIONARY NEW ACCESS EXPERIENCE



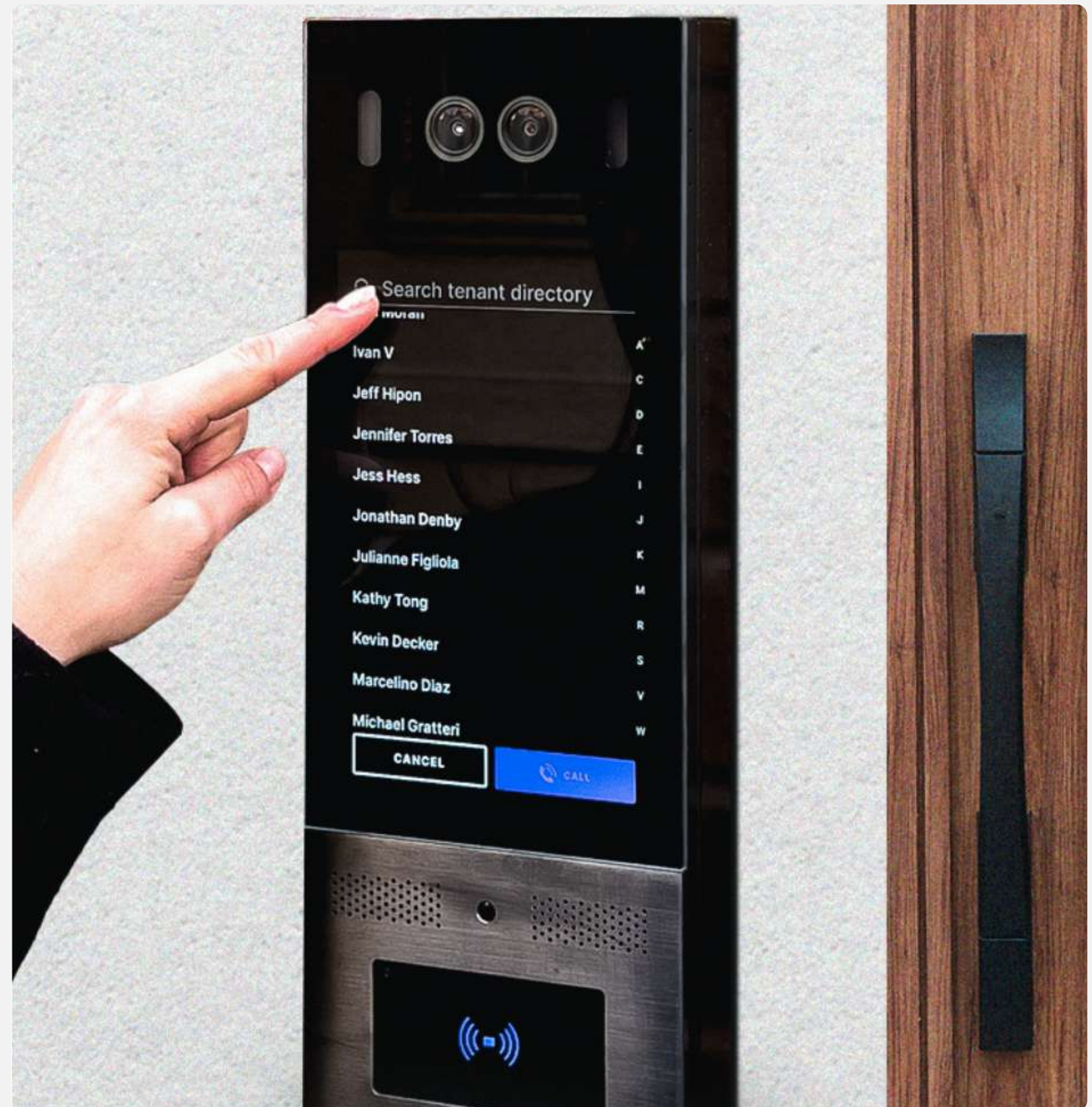




# MULTI-TENANT VIDEO INTERCOM

Porch pirates pretend to be delivery drivers and get buzzed in. Not anymore.

- Multi-tenant video intercom directory
- View the visitor video before letting them in
- Remotely buzz your visitors and deliveries







# RECEIVE VIDEO CALLS FROM VISITORS

Verify the person before letting them in

Residents Can Let Their Guests In, Even  
When Not at Home

Empower residents to manage their own  
visitors without requesting help from  
property management

Eliminate package theft, break-ins and  
related issues and complaints







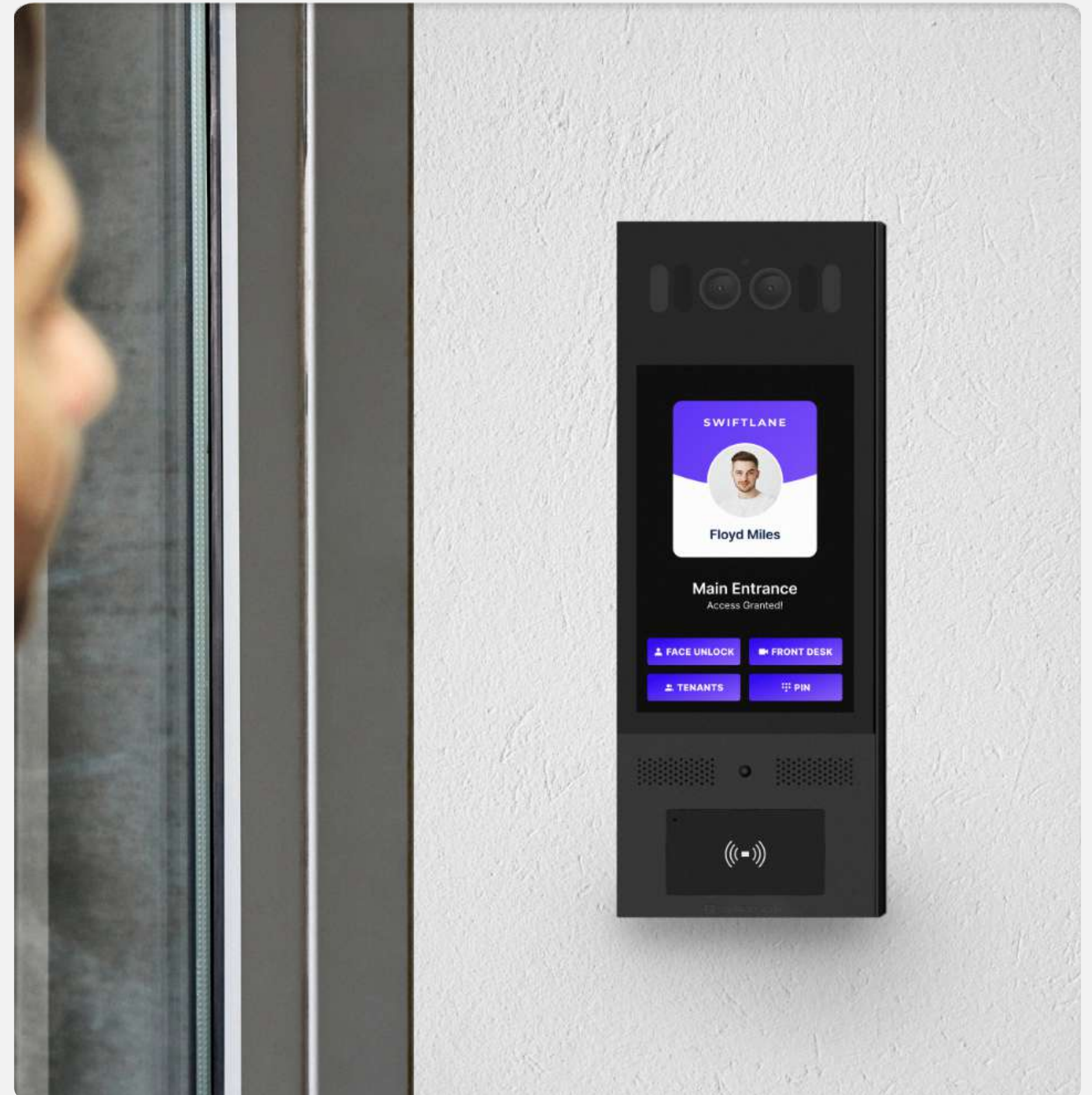
# FACE UNLOCK - YOUR FACE IS YOUR KEY

**2 billion+** people use Face ID on their phones. Swiftlane brings that access experience to your buildings

- Preferred by 90% residents over mobile
- Improve building security
- Go keyless
- Reduce friction
- Deter intruders

[Video - How it works](#)

- Residents self-enroll through the app
- Remotely grant and revoke access
- Unique differentiated tech amenity





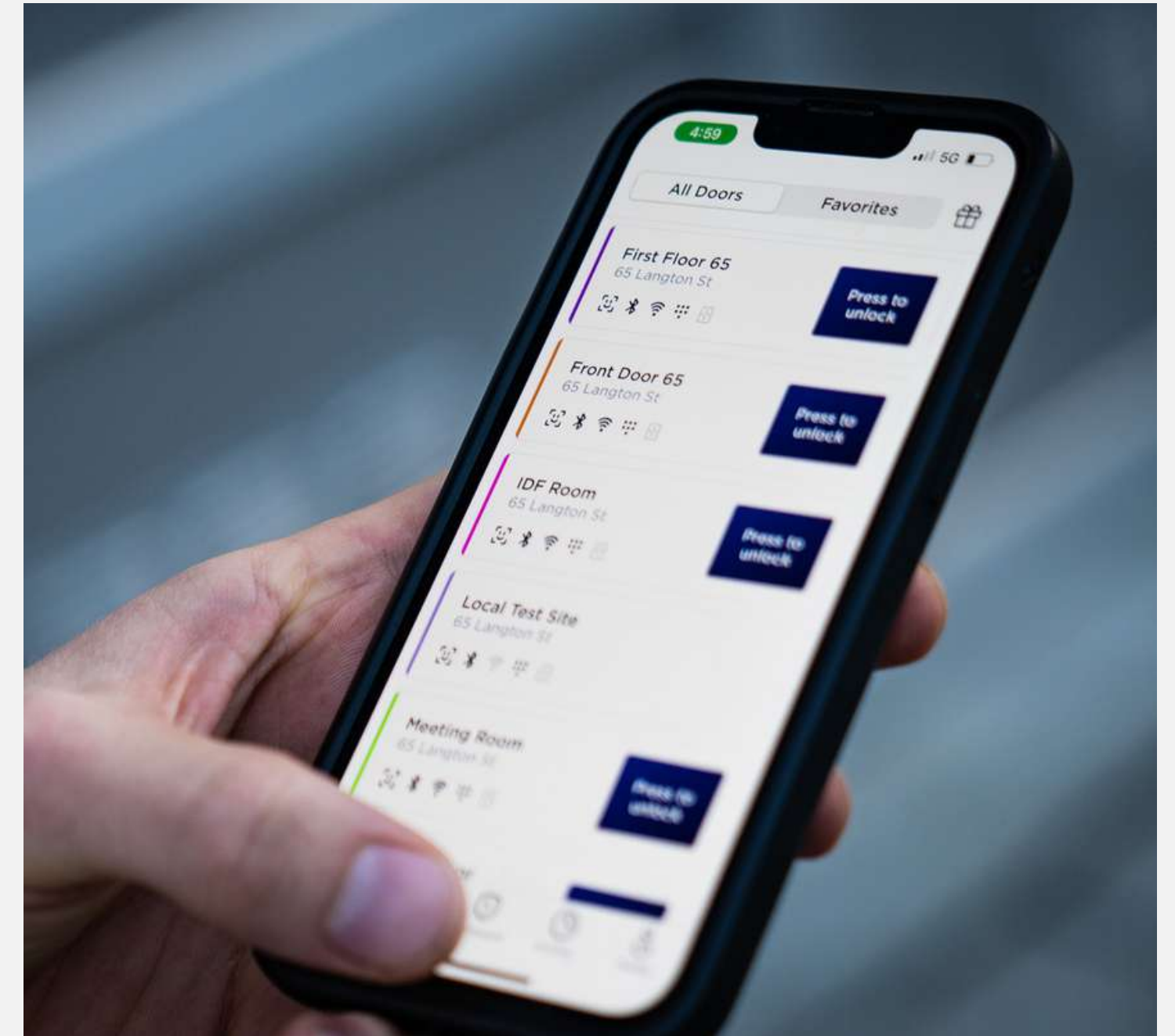


# YOUR PHONE IS YOUR KEY

Swiftlane app – keyless entry to your building

Bluetooth access – works even without internet on your phone

Remote access – buzz the door for visitors



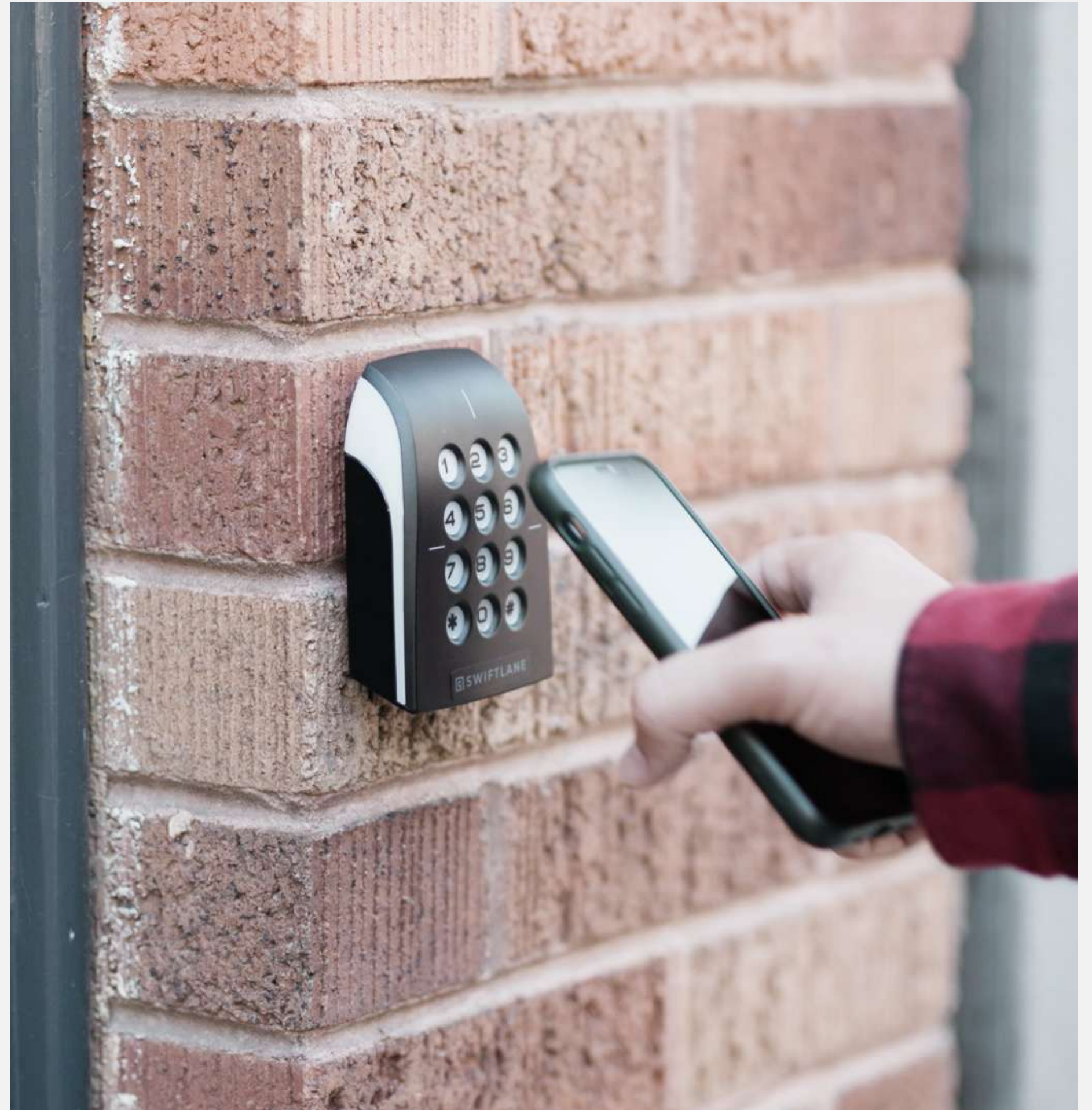


# SWIPE TO UNLOCK

Just swipe your phone to open doors

Retrofit fob readers with Swiftlane to give them mobile access and remote cloud management capabilities

[Video – Mobile Fob Readers](#)



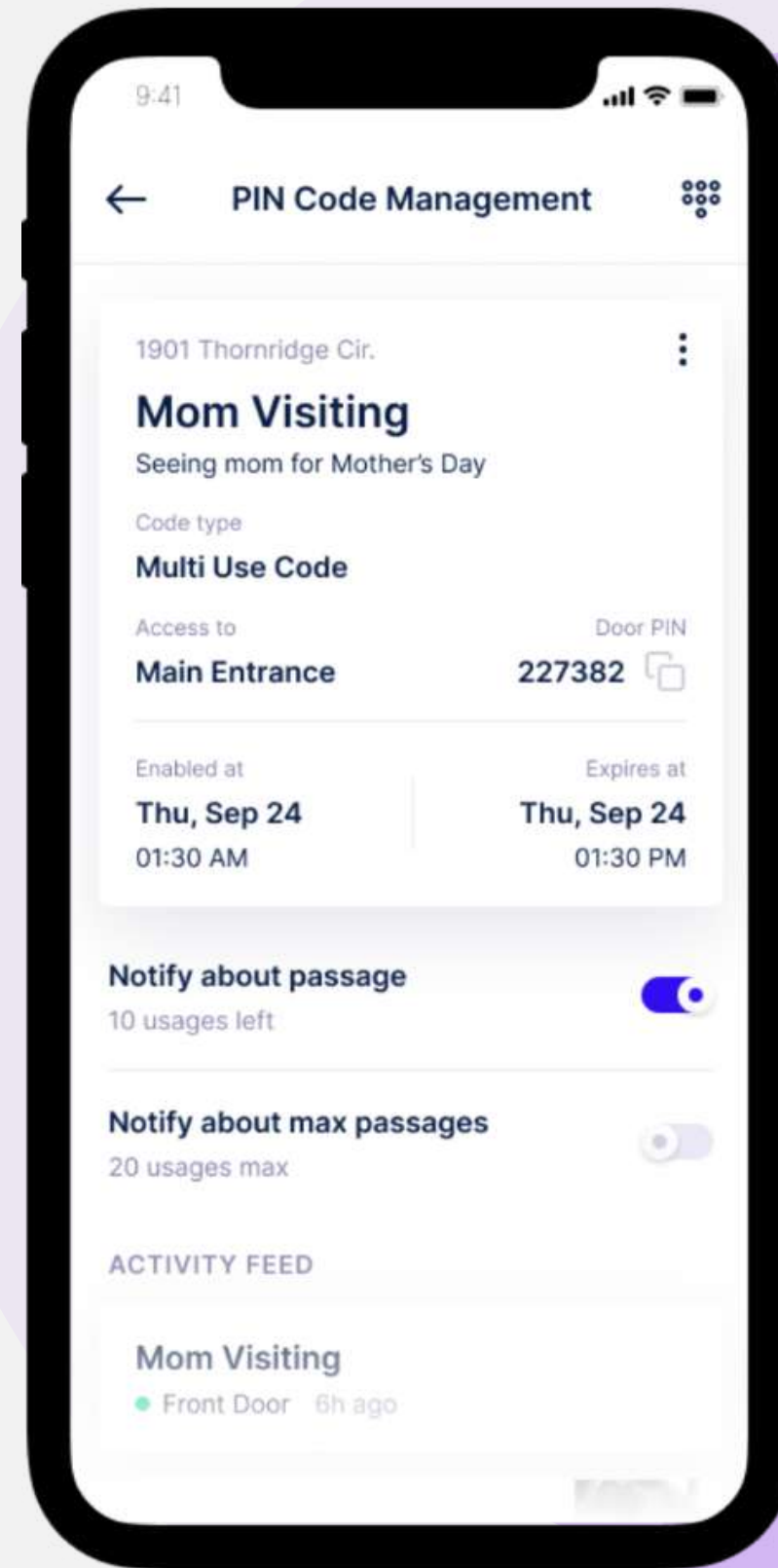
# LET RESIDENTS HANDLE THEIR VISITORS SEAMLESSLY

Create temporary access codes

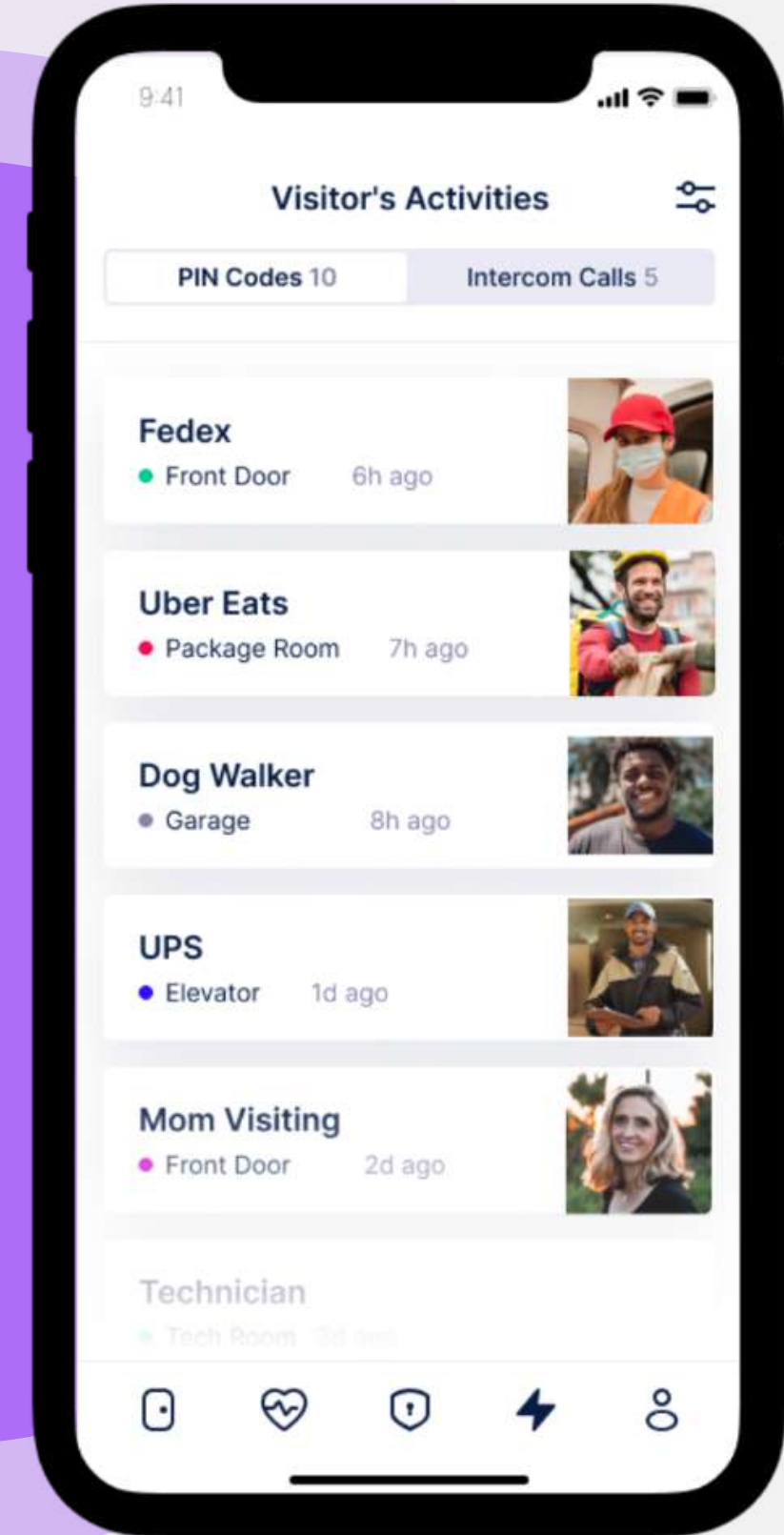
e.g for Family, Dog Walkers,  
Nanny, Cleaners, Uber Eats and  
more..

Saves Photo Audit Trail

Notifies Residents in Real Time



One Time/Multi Use Access Codes



Detailed Visitor Photo Logs



# EMPOWER RESIDENTS TO MANAGE ALL TYPES OF VISITORS



Food Deliveries



Dog Walkers



Child Care / Nannies



Cleaners



Maintenance



Friends and Family



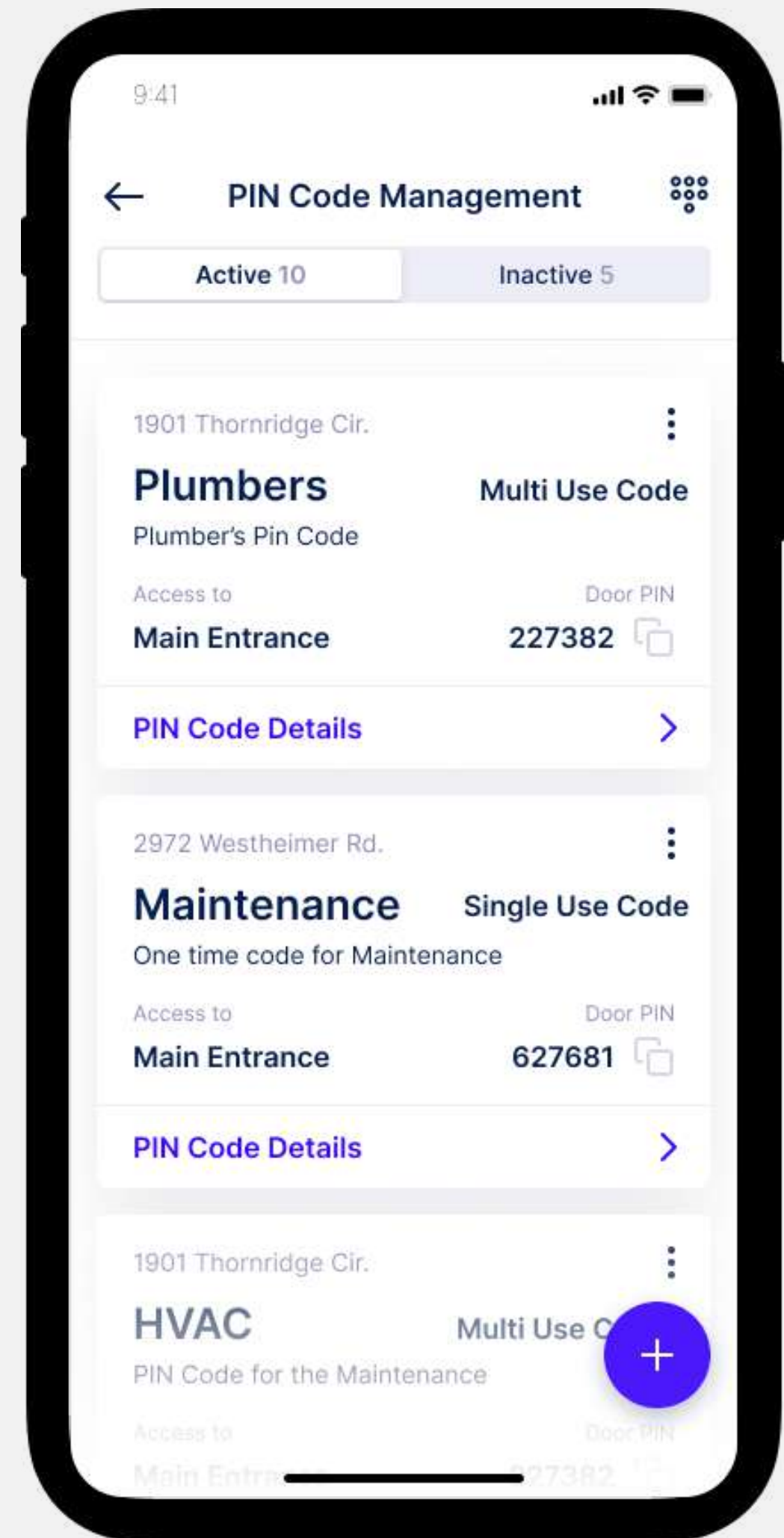
# HANDLE MAINTENANCE REQUESTS FROM YOUR COUCH

Remotely grant access codes to various maintenance contractors and staff

Set up one time or time-restricted access

Get photo logs, timestamps and push notifications

Manage hundreds of buildings remotely








# AUTOMATE ACCESS FOR DELIVERY DRIVERS

- Generate unique PIN for each delivery company
- Store Photo audit logs
- Works for building entry and package rooms
- Work with existing USPS postal locks, Amazon Key for Business and more.



 Nova Apartments

Activity

Sites & Access

Visitor Access

Schedules

Health Check

Door Controller CC

Integrations

Privacy & Security

Reports

iOS Devices

Key Cards

Audit Log

Activity

How it works

Guide


Update 5 seconds ago

Filters: User Status access Access point Site Start date/time End date/time

User	Status access	Access point / Site	Access type	Time
S Savannah Nguyen	Granted	1901 Thornridge Cir.	Bluetooth Access	9h ago
—	Invalid	1901 Thornridge Cir.	Face Recognition	2d ago
—	—	—	Face Recognition	—
S Savannah Nguyen	—	—	—	9h ago
S Savannah Nguyen	—	—	—	2d ago
—	—	—	Face Recognition	3d ago
S Savannah Nguyen	—	—	Bluetooth Access	4d ago
S Savannah Nguyen	—	—	Bluetooth Access	9h ago
—	—	—	Face Recognition	2d ago
—	—	—	Face Recognition	3d ago
S Savannah Nguyen	—	—	Bluetooth Access	4d ago
S Savannah Nguyen	—	—	Bluetooth Access	9h ago
—	Invalid	1901 Thornridge Cir.	Face Recognition	2d ago
—	Unrecognized Face	1901 Ranchview Dr.	Face Recognition	3d ago
S Savannah Nguyen	2FA Failed	Main Entrance / 1901 Thornridge Cir.	Bluetooth Access	4d ago
S Savannah Nguyen	Granted	Main Entrance / 1901 Thornridge Cir.	Bluetooth Access	9h ago

← 1 2 3 4 5 6 7 ... 15 →

Show by: 50



Granted

Fedex Driver

PIN Access Used

6h ago

Accessed Front Door

Unlock

Add Note

Front Camera 1

Back Camera

Front Camera

Elevator

RECENT ACTIVITY

View all

Front Door

2972 Westheimer Rd.

5h ago

Main Entrance

1901 Thornridge Cir.

6h ago



- Nova Apartments

Activity

[How it works](#)
[Guide](#)

Update 5 seconds ago

Filters:
User ▾
Status access ▾
Access point ▾
Site ▾
Start date/time ▾
End date/time ▾

User	Status access	Access point / Site	Access type	Time
Savannah Nguyen	Granted	Main Entrance / 1901 Thornridge Cir.	Bluetooth Access	9h ago
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←
1
2
3
4
5
6
7
...
15
→

Show by: 50 ▾

**Unknown Person** 6h ago

Attempted Front Door

Unlock

Add Note

Front Camera 1

Back Camera

Front Camera

Elevator

RECENT ACTIVITY [View all](#)

**Front Door** 5h ago

2972 Westheimer Rd.

**Main Entrance** 6h ago

1901 Thornridge Cir.



# GARAGE VISITOR AND RESIDENT ACCESS

- Intercom and Access Control Options for Vehicle Entry
- Fully integrated into the same mobile app experience
- Press a button on the app to unlock the gate

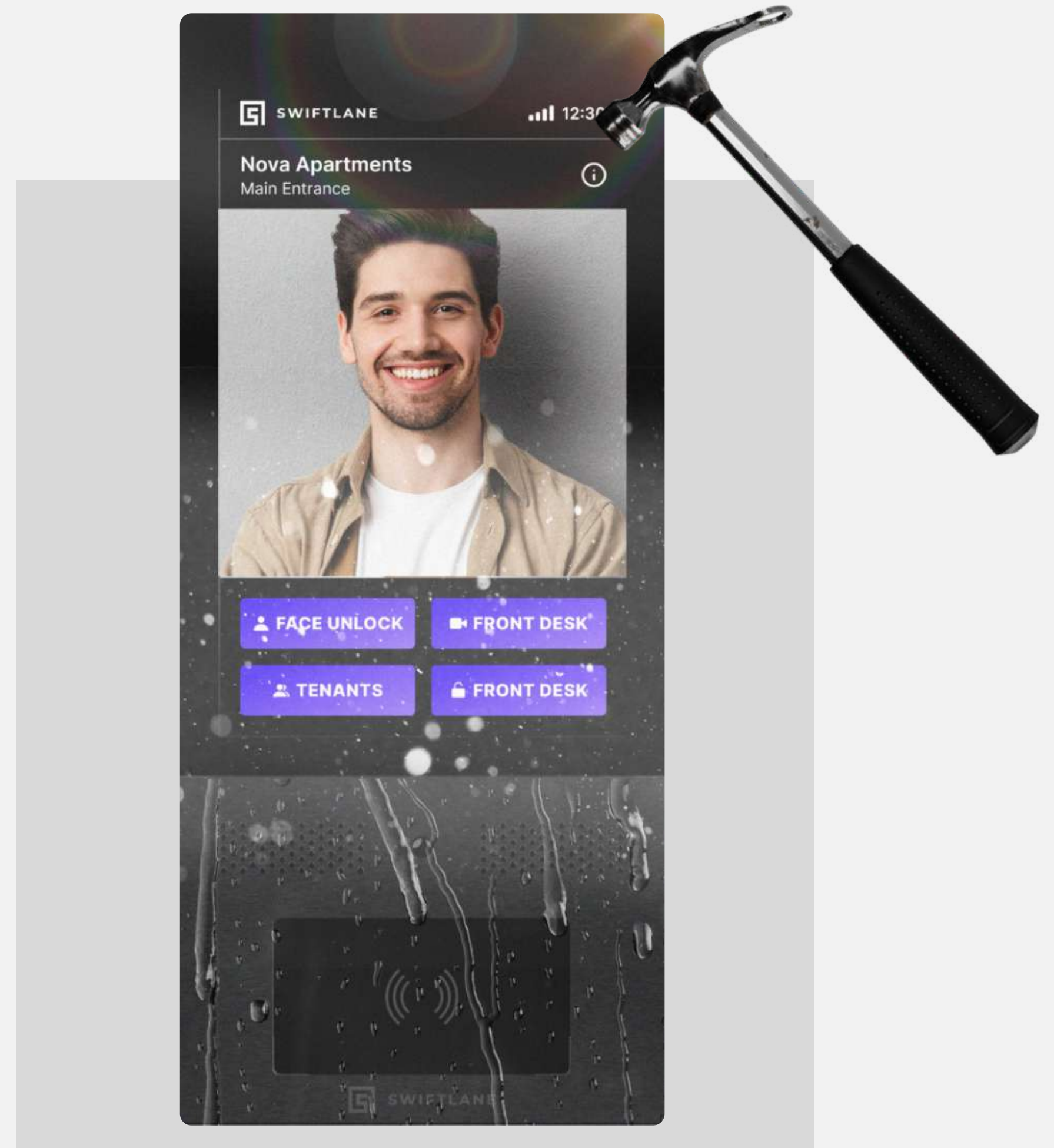






# PROTECT YOUR PURCHASE. UNLIKE MANY, SWIFTLANE'S HARDWARE IS BUILT TO LAST.

- Works in direct sun, extreme heat and cold and IP65 rated for rain protection
- Highest vandal protection rating in the market (IK10)
- Only Swiftlane provides a completely free vandal replacement warranty





# ATTRACT TECH-HEAVY, GEN Z AND MILLENIAL RENTERS

- **Tech Renters** – Modern Mobile First Amenities to Attract Tech Renters
- **Keyless Entry** – They love not having to carry keys
- **Package Theft** would no longer be a concern
- **Seamless Experience** – Renters live in apartments for the location, **amenities and the convenience. Swiftlane achieves that.**





# MAKE MOVE-INS AND MOVE-OUTS A BREEZE

Grant or revoke access to tenants in one min from your phone or computer remotely



Invite new tenants through the Swiftlane dashboard, and then can download the app and self-enroll remotely for access control and video intercom

Add or remove access to tenants remotely in 30 seconds from your phone or computer

Don't have 30 seconds? Automate the process completely with our property management and API integrations



*Automate access management through several property management system integrations*





# NO LATE NIGHT CALLS OR LOCK-OUT REQUESTS

Reliability and Support – So you can sleep peacefully without resident calls

Residents don't need keys so they won't get locked out

Many methods of access ensure reliable entry: face recognition, mobile app, PIN, keys

Many fallback mechanisms: offline storage of access, internet cellular fallback, power backup. Ensure continuous operation

24x7 Support – we will stay awake fielding resident calls so you don't have to

Ok now go back to bed





# WE HANDLE RESIDENT SUPPORT, SO YOU DON'T HAVE TO

No more dealing with access control, package theft and break-in issues. Our support team is on standby

## **Resident Support**

24x7 Support

Residents can contact us directly from the app

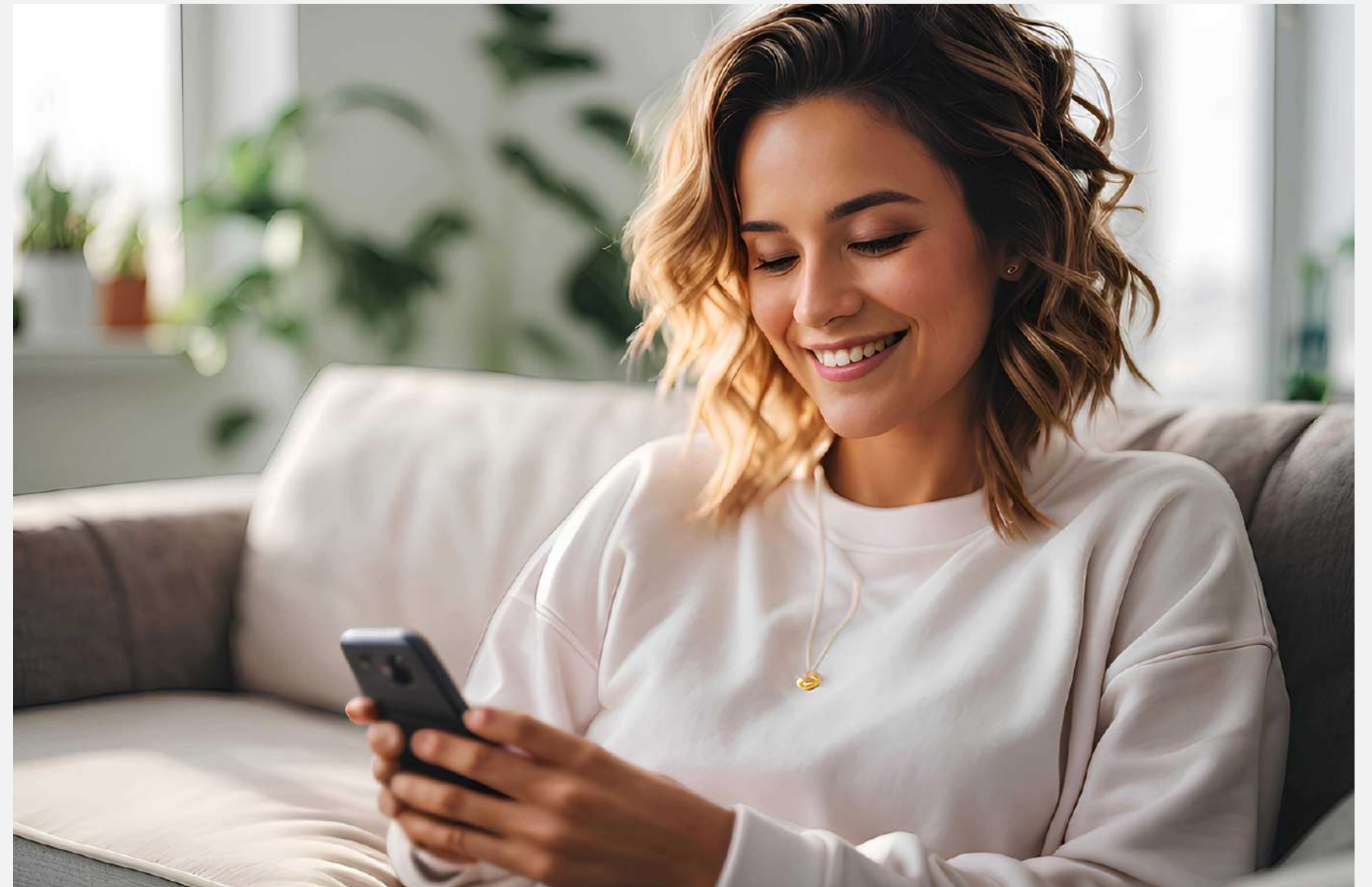
Various channels available - phone, email, chat, text

## **Property Manager Support**

Dedicated onboarding manager to ensure the product is up and running

Ensure all residents are onboarded

Ensure you have all the knowledge and training





# THOUGHTFULLY BUILT FOR ALL RESIDENTS, NOT JUST THE TECH SAVVY ONES

## TECH SAVVY RESIDENTS

- Face recognition and mobile access
- Video Intercom

## NON TECH SAVVY RESIDENTS

- Supports PIN and Fob Access
- Supports regular phone and landline calls, and resident can press 9 to buzz someone in

# SWIFTLANE'S CERTAINTY GUARANTEE

With Swiftlane's Certainty Guarantee, you can trust in our commitment to your security, satisfaction, and peace of mind.

100%

## 100% Success Guarantee

Our team of experts ensure seamless installation and configuration to meet your specific needs.



## 45-Day Money-Back Guarantee

Get your hardware refunded if you don't like it.



## Vandal Replacement Guarantee

100% replacement from any vandalism



## Guaranteed Uptime and Support

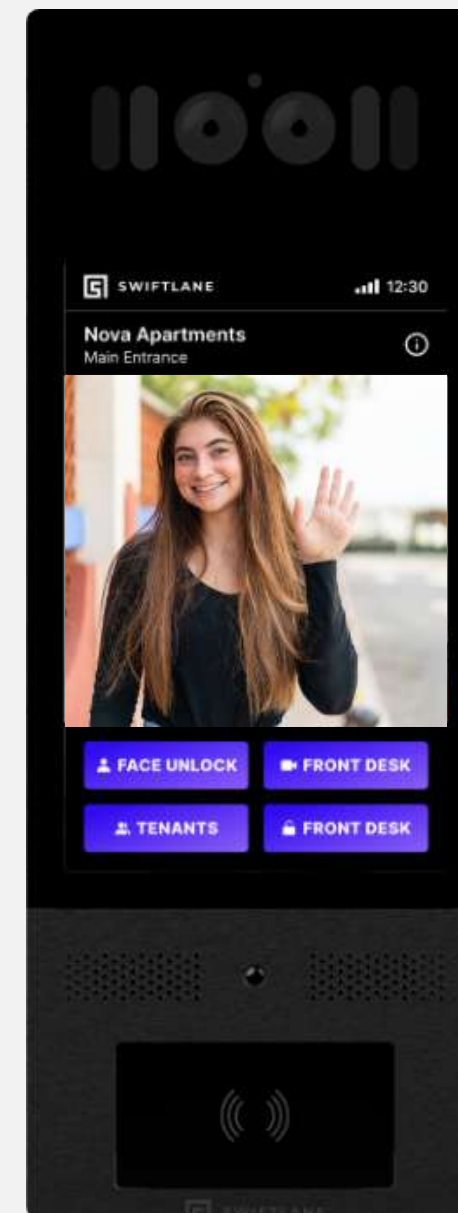
Cellular backup to the internet, offline access for residents



# CUT COSTS WITH SWIFTLANE: TRANSITION FROM DEDICATED LINES AND SAVE UP TO \$375 MONTHLY



Save **\$225/month** by canceling the landline for your callbox



Swiftlane Intercom comes with cellular connection – **Save \$150/month** on a dedicated internet line



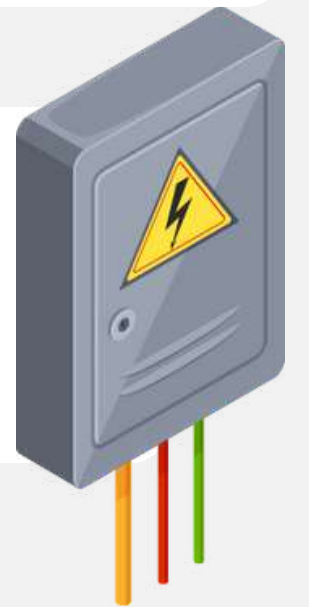
# ENSURING CONTINUOUS ACCESS WITH CELLULAR FALLBACK, OFFLINE CREDENTIALS AND POWER BACKUP SOLUTIONS

Most Buildings Have Unreliable Internet – Swiftlane intercom comes with cellular backup



Lost Internet – Swiftlane still provides offline access to residents by storing credentials locally

Lost Power – We provide battery backups + keys still work alongside





# WHY OWNERS, TENANTS, AND PROPERTY MANAGERS LIKE SWIFTLANE

## HIGHER NET OPERATING INCOME

- Increase rents by \$32/month/unit during new leases and renewals with the added tech amenities
- \$42,000-\$94,000 in annual rent gain
- 9x-12x ROI on your investment

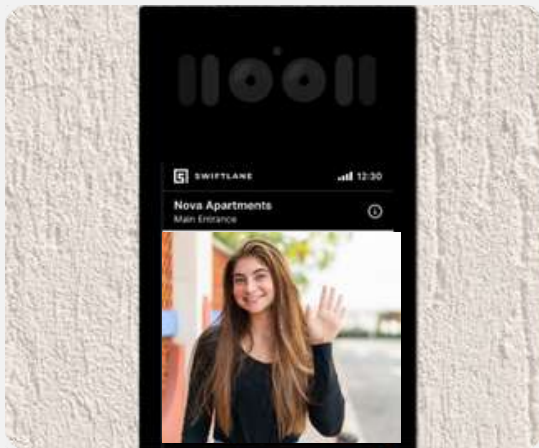
## HAPPIER TENANTS 😊

- Tenants can give access to their dog walkers, nanny, food delivery personnels, cleaners – the list goes on.
  - Tenants are blown away by Swiftlane's Face Unlock and Mobile Access.
- 

## HAPPIER PROPERTY MANAGERS 😊

- Swiftlane dashboard takes 5 minutes to learn and fully automates access control and intercom management – freeing up time for PMs.
- Property Management integrations that automate access control
- Eliminate maintenance costs – Swiftlane comes with automatic software upgrades and remote management

# SINGLE APP AND PLATFORM FOR PROPERTY-WIDE TECHNOLOGY UPGRADE



Video  
Intercom



Mobile Enabled  
Key Fob Readers



Parking  
Access



Package Room  
Security



Elevator  
Control



Unit Smart  
Locks



# A WIN-WIN-WIN FOR MULTIFAMILY OWNERS, PROPERTY MANAGERS AND RESIDENTS

## HIGHER CONTROL OVER SAFETY

- Access Control
  - Package Management
  - Video Intercom
- 

## ATTRACT TENANTS & CREATE COMPETITIVE DIFFERENTIATION

- Latest Tech Amenities
- Appeal to Millennials & Gen-Z
- Modern Living Experience

## ELEVATED LIVING EXPERIENCE

- Best in Class Living
  - Enhanced Safety
  - Rent Driving Amenities
- 

## AUTOMATE AND SIMPLIFY ACCESS MANAGEMENT

- Automate Access Control
- Remotely Manage Properties
- Management Integrations

**Integrated with:**

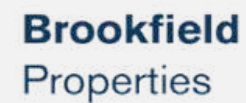


# SWIFTLANE VS. OTHER VIDEO ENTRY SYSTEMS IN THE MARKET

Benefit	Swiftlane	Other Video Intercoms
Protection against vandalism	IK10 Rated – Highest Vandal Protection Possible Free hardware vandal replacement guarantee	Not rated Easy to break the screen Unexpected maintenance costs
Performance in Direct Sunlight and Heat	Industrial grade hardware Built of direct sunlight, snow, extreme weather	Windows Tablet – Not Industrial grade Product crashes in direct sunlight
Resident data privacy and security	SOC 2 certified – gold standard data security and privacy certification	Uncertified, opening risk of data leaks and security hacks
Loitering Logs and Deterrence	Automatic detection and snapshot of unknown person Deter and audit loitering attempts	Not present
Reliable access and preventing lock-outs	Offline access storage without needing internet Internet fallback with cellular connectivity Battery backup option	Locked out if no internet
Seamlessness	Just walk up and present your face to unlock the door Use the mobile app to open doors	Need to take the phone out, open the app and then click a button to access



# TRUSTED BY 1000+ APARTMENT COMMUNITIES



# OUR SUCCESS STORIES: CUSTOMER REVIEWS AND TESTIMONIALS

One of the most useful aspects of Swiftlane is how easy it is to set up users. It takes me less than 30 seconds to add a new user; it's incredibly fast. I simply enter their name, email, and send them an invitation. Previously, I had to physically visit the property to program a fob or PIN code. The time savings are remarkable.

**PADDLERS POINT**  
James Maione

One of the things we love about Swiftlane is that the team has been listening, responding, and making updates. Instead of just putting an idea out there and wondering if it will change, we are actually seeing it change, which is great.

**THE HARPER**  
Jim Coufal

Our residents love Swiftlane and all of the features that come with it. From the ability to answer from anywhere in the world to letting in the Doordash delivery guy with PIN code access, it has far exceeded expectations.

**HELL'S KITCHEN CO-OP**  
Fred Schwark

Since the Swiftlane installation, we've had three property sales. I was easily able to remove the old owner and add the new owner. As soon as we received the new owner's information, I sent them an invite, and my part was done. It was so easy and wonderful. Previously, I had to hire someone and pay them to go to the building and change the unit. Now, it's just one click on my computer, which is fantastic, and it only takes two minutes. We're actually saving money by not having to hire someone to visit the building and change the intercoms.

**THE SCHOOLHOUSE CONDOS**  
Kathleen Breny



# OUR SUCCESS STORIES: CUSTOMER REVIEWS AND TESTIMONIALS

We've used Butterfly MX in many of our portfolios. However, when we pitched it to the owners, they preferred the Swiftlane product. Now, we are witnessing Swiftlane being installed in more and more Cornerstone properties in the area.

## **THE WELLSHIRE**

Michael Melamed, Property Manager  
Cornerstone Apartment Services, Denver

After evaluating a couple of different options on the market, Swiftlane appeared to be not only the most elegant solution in terms of form factor and installation, but also a product that was superior and offered better value than other options available in the market.

## **661 WASHINGTON**

Adam Basuljevic, Multifamily Owner  
TARGO Capital Partners

# UNMATCHED SUPPORT AND OVER-THE-AIR UPDATES

## Local and Remote Installation and Support

- **Local Expertise:**

Swiftlane's national network of installers and technicians ensures seamless installation and ongoing support

- **Round-the-Clock Support:**

Access our support team 24/7 via phone, email, or chat.

- **Resident and Property Manager Assistance:**

We cater to inquiries from both residents and property managers.

## Over-the-Air Updates for Cost Savings

- **Cutting-Edge Technology:**

Enjoy a unique feature set for over-the-air updates.

- **Cost-Efficient Maintenance:**

Save thousands of dollars on maintenance calls and truck rolls.

- **Stay Current:**

Always receive the latest software features without the need for new licenses or upgrades.



# WANT TO BOOK A DEMO OR GET A QUOTE?

[Request a Quote](#)

Resources:

Learn More: [www.swiftlane.com](http://www.swiftlane.com)

Email: [sales@swiftlane.com](mailto:sales@swiftlane.com)

Phone: 833-60-SWIFT (833-607-9438)

Want to upgrade more than the front door?

Swiftlane provides a complete end to end access control solution for multifamily, [learn more](#) or [contact us](#).